



Year of
**Women's
Squash 2012**



SQUASH NEW ZEALAND ANNUAL REPORT 2012

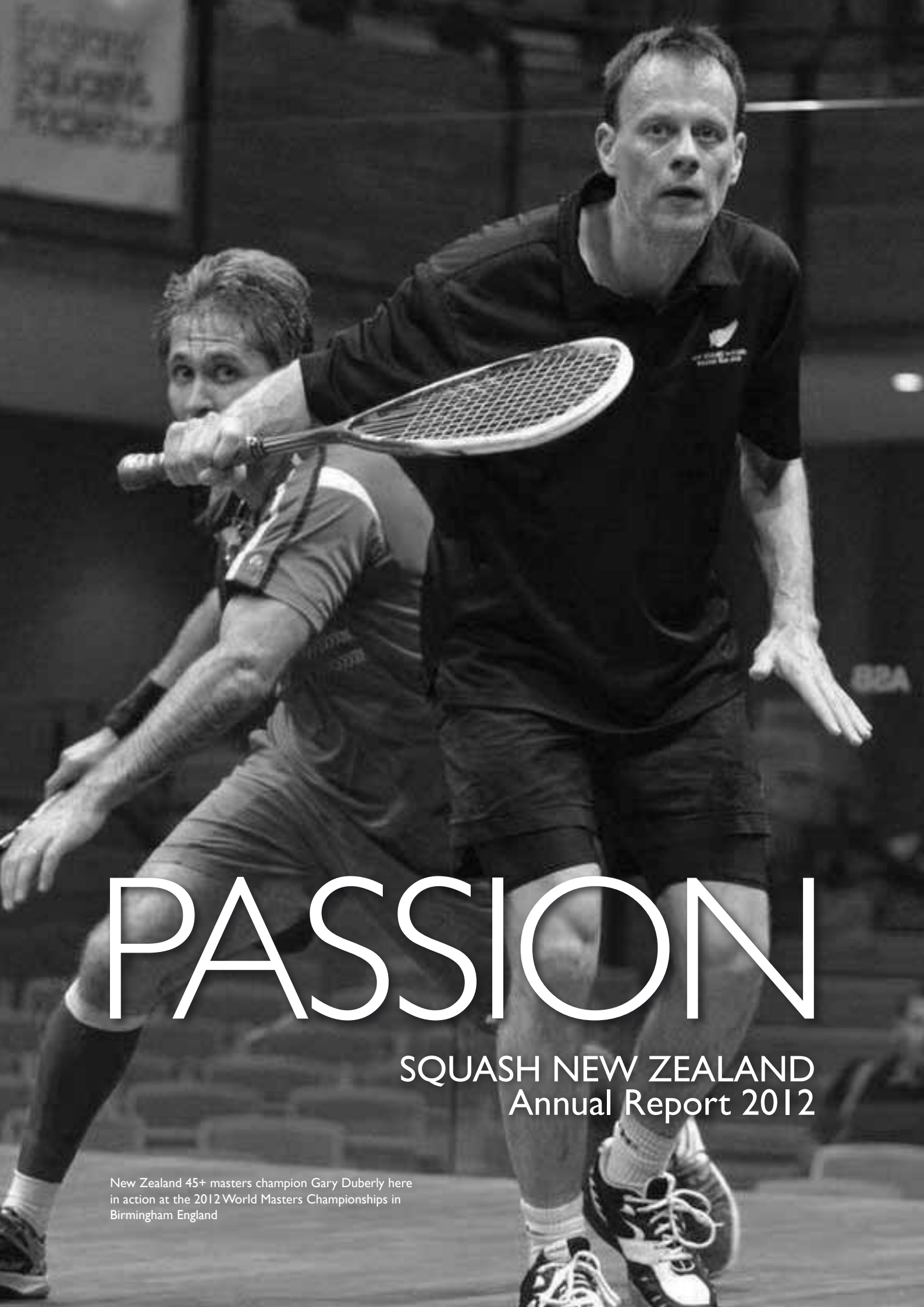


Squash New Zealand wishes to acknowledge the following 2012 Sponsors and Funders:



Front cover: Our 'New Zealand Squash Poster Girls' photoshoot, promoting 2012 - Year of Women's Squash.

Back cover: An array of images from the 2012 New Zealand Juniors' held in Palmerston North: (Top left) Kobe Fleming (Wellington) in action against Glenn Templeton (BOP) in the U11 Boys' final, (Top right) Players, parents and spectators in the prizegiving of the Individual Championships, (Bottom left) U17 Girls - Emily Nash (Central Districts) playing Jacinta Matson (Northland), (Bottom right) Scott Galloway (Wellington) lunges to victory in the U17 Boys' final.



PASSION

SQUASH NEW ZEALAND
Annual Report 2012

New Zealand 45+ masters champion Gary Duberly here in action at the 2012 World Masters Championships in Birmingham England



EPSOM GIRLS GRAMMAR - NZ SECONDARY SCHOOLS GIRL'S CHAMPIONS.



WANGANUI SQUASH CLUB - NATIONAL SUPERCHAMPS MEN'S D GRADE CHAMPIONS.

CONTENTS

REPORTS

Squash New Zealand Officials 2011-2012	4
Squash New Zealand Honours Board 2011-2012	5
Chairman's Review	7
CE's Report	9
High Performance Programme	10
iSquash Report	13
Development Report	14
National Coaching Report	15
2012 Season Results	18
World Squash Federation Report	25
Oceania Report	26
International Events in New Zealand	27
Refereeing Report	29
2012 World Junior Men's Championships Report	30
New Zealand Squash Hall of Fame	33
National Squash Centre	34
Club Kelburn	35
Volunteer of the Year - Deb Boyd-Collins	37
Masters Report	39

PROFILES

2012 Year of Women's Squash	42
2012 Club of the Year - Devoy Squash & Fitness Centre	44
Communications & Stakeholder Relationships	47

FINANCIALS

Audit Report	50
Consolidated Statement of Financial Position	51
Consolidated Statement of Financial Performance	52
Notes to the Financial Accounts	54

MEMBERSHIP RETURNS

Northland, Auckland	59
Waikato, Bay of Plenty	60
Eastern, Central	61
Wellington	62
Canterbury, Midlands	63
Otago, Southland	64

Squash New Zealand

National Office: UNITEC,
 Gate 3, Building 42, Carrington Road, Mt Albert, Auckland
 Postal: PO Box 21 781, Henderson, Auckland 0650
 Telephone: 64-9 815 0970. Fax: 64-9-815 0971
 Email: admin@squashnz.co.nz
www.squashnz.co.nz





Squash New Zealand Officials 2011-2012

PATRON

Dame Susan Devoy

EXECUTIVE COUNCIL

Neil McAra (Chairman), Tony Alexander, Toni-Maree Carnie, Andrew Eade, Tony Johnston, Warren Patterson, Wayne Werder

PROGRAMME DIRECTORS

Masters: Wayne Seebeck

Refereeing: Chris Buckland

SELECTORS:

Junior: Aileen Buscke, Nicky Dunlop, Paul Hornsby | Senior: Willie Bicknell, Michel Galloway, Paul Hornsby

Masters: Ian Gunthorp, Kaye Jackson, Wayne Seebeck

NATIONAL OFFICE

Chief Executive: Jim O'Grady

National Coaching Director: Dave Clarke

Development Director: Pennie Ball

Squash Director: Michael Pittams

High Performance Coach: Paul Hornsby

Office Administrator: Michelle Rogers

Contract Accountant: Hamon & Associates

HON.SOLICITOR:

Michael Sumpter

AUDITOR

McGregor, Bailey & Co

LIFE MEMBERS (d = deceased)

Don Green (d)

Roy Haddon (d)

Allen Johns (d)

Geoffrey Kingscote (d)

Roy Mitchell (d)

Neven Barbour

Bryden Clarke

Norman Coe

Don Cotter

Murray Day

Dame Susan Devoy

Dardir El Bakary

Butch Gifford

Bill Murphy

Ross Norman

Susie Simcock

Michael Sumpter

Squash New Zealand Honours Board 2011 - 2012

PERSONALITY OF THE YEAR	2011 Don Cotter	2012 Butch Gifford	
CHAIRMAN'S AWARD	2011 Joseph Romanos	2012 Tauranga Squash Club Relocation Committee	
CLUB OF THE YEAR	Devoy Squash & Fitness		
VOLUNTEER OF THE YEAR	2012 Deb Boyd-Collins		
NEW ZEALAND NATIONAL MEN'S SQUASH CHAMPION	Cambell Grayson	Herne Bay / Ponsonby	
NEW ZEALAND NATIONAL WOMEN'S SQUASH CHAMPION	Joelle King	Cambridge	
MOST IMPROVED SENIOR PLAYERS			
Female	Amanda Landers-Murphy	Ti Street	
Male	Evan Williams	Thorndon	
MOST IMPROVED JUNIOR PLAYERS			
Female	Ellie Epke	Harcourts Eden Epsom	
Male	Zac Miller	Kapiti	
BEST DISTRICT OVERALL - JUNIORS TEAMS EVENT GIFFORD CUP	Wellington		
NEW ZEALAND JUNIOR MEN'S SQUASH CHAMPION	Jonathan Barnett	Mitchell Park	
NEW ZEALAND JUNIOR WOMEN'S SQUASH CHAMPION	Rebecca Barnett	Mitchell Park	
NEW ZEALAND JUNIOR INTER-DISTRICT TEAMS CHAMPIONSHIP			
Women	Auckland		
Men	Wellington		
NEW ZEALAND SENIOR INTER-DISTRICT TEAMS CHAMPIONSHIP			
Women	Auckland		
Men	Wellington		
DEREK COOKE MEMORIAL TROPHY FOR REFEREEING	Glenn Carson, Hamilton S & T		
NEW COACH OF THE YEAR	Stuart Fraser, Auckland		
CLUB & SCHOOL COACH OF THE YEAR	Murray Sutherland, Eastern		
DISTRICT PERFORMANCE COACH OF THE YEAR	Carol Owens, Auckland		
NEW ZEALAND MASTERS CHAMPIONSHIP			
35+	Men	Corey Love	Mitchell Park
	Women	Juliette Smith	Malvern
40+	Men	Scott Gardiner	Burnside
	Women	Lisa Cowlard	North Shore
45+	Men	Gary Duberly	North Shore
	Women	Vicki Beker	Taupo
50+	Men	Brent Sherman	Mt Maunganui
	Women	Kaye Newman	Hamilton
55+	Men	Mark Waldin	North Shore
	Women	Sandra Lelievre	Mt Maunganui
60+	Men	Wayne Seebeck	Christchurch
	Women	Judy Smith	Christchurch Football
65+	Men	Ian Gunthorp	Remuera
	Women	Kaye Jackson	Warkworth
75+	Men	Gordon Murray	Huntly
NEW ZEALAND MASTERS INTER-DISTRICT TEAM CHAMPIONSHIP	Bay of Plenty		



PROFILE

Squash New Zealand 2012 Review and Reports

Kiwi professional Joelle King has had an outstanding season reaching a career high world ranking of 10 in this period



Chairman's Review

This year is the final year in the current 3 year strategic plan. We are currently reviewing our performance against this and look forward for the next three years. We have been working with districts and other stakeholders to present this plan. The capabilities of the sport continue to improve however as a sport we must keep pace with the changing environment and strive to improve the delivery of the sport. Our sport needs to be growing and viable.

Excellent relationships between National, Districts and Clubs is vital to ensure the player receives maximum value. Jim O'Grady, CEO continues an excellent job in respect to improving the relationships between stakeholders and Squash New Zealand. At a club level we continue to development valued resources through the role that Pennie Ball has Club Director. Great progress throughout the country is been made in respect to sharing resources and improving club resource. We are very encouraged with the progress that has been made.

Paul Hornsby our High Performance Coach has brought focus and cohesion to the high performance programme. Our players and coaches continue to perform well on the international front. Dave Clarke, the National Coaching Director, continues to roll out coaching modules within our financial budget which are well supported.

The iSquash project is now in its fourth year of operation. The system delivers live grading results, competition management, club management and access, security management and payment management. We will continue with enhancements within our financial constraints with a key goal being the delivery of an improved membership management module. iSquash provides an excellent tool for clubs going forward, enables significant efficiencies to be achieved and assists with the enhancement of the sport.

The sport has worked on national programmes like the BounceBack insurance scheme, The Year of Women's Squash and will continue to strive towards creating value for clubs.

Last year's AGM saw another successful Hall of Fame induction. In 2013 we are hosting the World Squash Federation AGM in Christchurch and there will be another Hall of Fame induction. This provides good profile for the sport and continues our history of hosting international events. On an international front the sport works towards inclusion in the Olympics.

Squash is grateful for the support and assistance it receives from its partners and sponsors, particularly Sport NZ and HPSNZ. They continue to invest in our sport and support our initiatives going forward and without this support we could not exist to the extent we do. Our Relationship Manager, Michael Taylor has continued to support and commit to squash.

Again this year we face a tough financial time in respect to our ability to secure sponsors and trust funding. As all organisations are aware, the decreasing level of trust funding available provides a challenge for the sport going forward to continue the same level of service on reducing revenue. Our thanks go to our funding partners and sponsors including Sport NZ, HPSNZ, New Zealand Community Trust, Lion Foundation, Pub Charity, Pelorus, Dunlop, Honda, PB Technologies, AlSCO and NZ Internet Services.

Finally I would like to thank a number of people in respect to their commitment and dedication over the past 12 months in squash. All our selectors and programme directors who worked tirelessly in delivering service to the sport. Our referees who put in numerous hours in respect to controlling the game. I would also like to acknowledge the contribution of Rob Walker and Club Kelburn. This continues to be a sound financial return for Squash New Zealand and provides a sustainable income stream to continue to fund the sport.

Lastly I would like to thank the Board of Squash New Zealand, Wayne Werder, Toni-Maree Carnie, Warren Patterson, Andrew Eade, Tony Johnston and Tony Alexander. It has been a busy year during some challenging times and they commit significant hours to the development of the sport.

NEIL MCARA
Chairman, Squash New Zealand



NEW ZEALAND 2012 SENIOR
NATIONAL CHAMPIONS
L-R: Joelle King and Campbell Grayson





Chief Executive's Report

With the current Squash New Zealand strategic plan expiring this year, the development of a new plan is a good opportunity for us to look at what we do, why we do it and how successful we have been. We started with a review of the old plan evaluating its strengths and weaknesses and then took a look at what opportunities and risks we might face in the future. The old plan has served us well for the last four years and the key priorities have been consistent with what we wanted to achieve and are largely still relevant to our current goals. Some of the targets were ambitious but in most respects we have made good progress toward achieving those goals. After consultation with various stakeholders in the squash community, the proposed new plan for 2013 – 2015 focuses on four main pillars – connection, pathways, clubs and leadership – each with a number of strategic and operational goals linked to performance indicators. Sport New Zealand tell us that 123,443 people play squash but only 19,000 are members of clubs and the aim of our strategic plan is to specifically identify opportunities for enabling significant growth in the number of squash players nationwide and the number of players affiliated to Squash New Zealand.

Key priorities include

- **Improving Technology** - Working with clubs to remove barriers to participation
- **Increasing Profile** – Developing and promoting a new image for squash
- **Developing Commercial Opportunities** – Providing financial sustainability for the sport
- **Winning** – To be the best we can be in everything we do.

Ultimately we all want more people playing squash and this will be best achieved through enduring partnerships at all levels and a willingness to head in the same direction, underpinned by good governance, sound management and capable people.

Within the office the focus has been on the development and delivery of national programmes and services and I believe that we have made significant progress in most areas as highlighted in the individual reports from the programme

directors. The new strategic plan continues this theme of development with planned improvements to iSquash and a national Squash in Schools programme to be introduced in 2013. A new website, a year of women's squash campaign and better communication in all forms have given squash an improved profile which will be further complimented by the development of national branding.

The support of our partners, funders and sponsors is vital to the on-going delivery of our programmes and services to the squash community. Sport NZ is our major partner and the support we receive for our high performance and community sport programmes is highly valued. We are grateful for the support we have received from the Lion Foundation, New Zealand Community Trust, Pelorus Trust, Pub Charity, Endeavour Community Foundation, First Sovereign and Air Rescue Community Services to assist with our programmes and to our sponsors including Dunlop, Honda, NZ Internet Services, Alsco, Prince and PB Technologies.

I would like to thank a number of people for their contribution to squash - Dame Susan Devoy (patron), Neil McAra (Chair) and the board of Squash New Zealand, Michael Sumpter (honorary solicitor), Rob Walker (Club Kelburn), the National Squash Centre Trustees and Trevor Colyer (centre manager), Don Cotter and the Hall of Fame committee, programme directors Chris Buckland (referees), Wayne Seebeck (masters), our referees, selectors, coaches and all the volunteers who are the lifeblood of our sport.

Finally a special thanks to my staff - Pennie, Michelle, Paul, Michael and Dave. They are a great team who have done an outstanding job this year and it is a pleasure to work alongside such talented and enthusiastic people.

JIM O'GRADY
Chief Executive, Squash New Zealand



High Performance Programme

2012 marked my first full season in the role of High Performance Coach. The season seems to have come and gone at breakneck speed with one major event merging into the next. It has, however been an extremely rewarding and enjoyable learning curve, and I look forward to building on the ground that has been made this year.

In terms of major international events, at the time of writing, we have only seen the World Junior Boys Championships in Qatar (report follows). However, by the time this report is being read, we will know the outcome and hopefully successful achievements of our Women's Team competing in the World Women's Team Championships. The event takes place in Nimes, France from 10th – 17th November. The players selected to represent New Zealand at this event are Joelle King, Jaclyn Hawkes, Kylie Lindsay and Amanda Landers Murphy. Megan Craig completed the original squad of players. This made for a difficult decision for the selection panel, but a great problem to have given that all players were ranked inside the top 53 on the WSA ranking list.

SENIOR PROFESSIONAL PLAYERS

New Zealand's presence and improvements on the international circuits has been encouraging throughout 2012 and has seen several of our younger players make significant leaps up the ranking lists. October 2012 world rankings are as follows (January rankings in brackets):

PSA

45-	Martin Knight	(38)
50-	Campbell Grayson	(56)
87-	Kashif Shuja	(92)
88-	Evan Williams	(170)
118-	Paul Coll	(176)
190-	Chris Lloyd	(159)
199-	Joseph Watts	(223)
209-	Jamie Skiffington	(254)
236-	Lance Beddoes	(223)
255-	Alex Grayson	(191)
323-	Andrew Ellis	(N/A)
391-	Chris Van Der Salm	(N/A)

WSA

12-	Joelle King	(12)
19-	Jaclyn Hawkes	(17)
36-	Kylie Lindsay	(49)
46-	Amanda Landers Murphy	(54)
53-	Megan Craig	(81)
102-	Larrissa Stephenson	(105)
197-	Amanda Cranston	(100)

205-	Nadine Cull	(N/A)
219-	Emma Millar	(246)

In addition, the following international titles have been won by New Zealand Players this year:

Campbell Grayson -	PSA \$10K Victorian Open
Kashif Shuja -	PSA \$5K Manawatu Classic
Amanda Landers Murphy -	WSA \$5K South Australian Open
Kylie Lindsay -	WSA \$5K ACT Open
Megan Craig -	WSA \$5K Tasmania Open
	WSA \$5K North Coast Open

WORLD JUNIOR SQUADS

The members of the World Junior Squads for 2012 were as follows (in alphabetical order):

Boys

Jonathan Barnett
James Cooper
Andrew Ellis
Ben Grindrod
Zac Millar
Todd Redman
Dylan Tasker
Chris Van Der Salm

Girls

Sophie Askin
Rebecca Barnett
Juee Bhide
Courtney Bragg
Paris Dalrymple Mortleman
Ellie Epke
Hayley Hughes
Jacinta Matson
Sophie O'Connell
Abbie Palmer

Each squad had a slightly different focus at the outset of the summer training camps. With the boys event in Qatar clearly in sight, preparation was intense and highly pressurized during training camps and selection events. Whilst the girls had a slightly longer term goal in mind, they were still challenged to build their strength and conditioning levels throughout the summer as well as identifying the technical and tactical aspects required to compete at the highest levels.

I would like to recognize the expertise and assistance of the coaches involved in delivering the camps and providing ongoing support to the athletes in these squads. They are:

Joanne Williams- World Junior Girls Coach
Robbie Wyatt- World Junior Boys Assistant Coach
Mike Allred- World Junior Boys Assistant Coach
Mark Waldin- Assistant Coach
Tony Marsh- Strength and Conditioning Coach

Thanks must also go to Kylie Lindsay and Tamsyn Leevey, who have attended training camps with the girl's squad, providing a mentoring role from a player's perspective in modern day World Class squash.

NATIONAL DEVELOPMENT SQUAD

The members of the 2012 NDS were (in alphabetical order):

Boys

Luke Jones
 Chapman Kutia
 Jordan Le Comte
 Jamie Oakley
 Henry Pyc
 Alex Revington
 Sam Sayes
 Callum Seymour

Girls

Britney Hill
 Anna Hughes
 Parearau Kutia
 Casey Owen
 Camden Te Kani McQueen
 Ellen Verry

The NDS is aimed at developing, educating and supporting the junior players who have been recognized as future World Junior Squad members and/or New Zealand representatives. Camps took place in February (Pre-Season), May (Mid-Season) and September (Late-Season). Well done to all players who took part in the camps, and to the coaching team who were:

Lindsey Walters
 Edmund Bradford
 Robbie Wyatt
 Mark Waldin
 Tony Marsh

TALENT DEVELOPMENT CENTRE

A new initiative for 2012 was the introduction of three Talent Development Centre's across the country. These were run from Cambridge, Palmerston North and Canterbury, and were aimed at the identification and development of the most talented under 11 and 13 players from surrounding districts. Themes and structures of the training camps were directed by me to ensure that the technical and tactical messages being delivered were consistent and a good introduction to that being delivered to NDS and WJ squads. It is fair to say that the first year of these camps has been a success and we are working on ways to make the programme even better for 2013. Thanks to the people who took responsibility for the organisation and delivery of the camps:

Lindsey Walters- Waikato
 Jason Fletcher- Palmerston North
 Mike Allred- Canterbury

PERSONAL THANKS

There have been many people who have given me support throughout my first year which has enabled the High Performance Programme to make progress and run smoothly. Dave Clarke has been a great sounding board for me whilst 'learning the ropes' and building relationships in the role. His experience of squash at all levels in New Zealand and his tireless efforts to build a better coaching community



2012 NEW ZEALAND JUNIOR BOYS TEAM
 L-R: Paul Hornsby (Coach), Zac Millar, James Cooper, Ben Grindrod, Jonathan Barnett, Todd Redman



Kylie Lindsay (left) and Joelle King have both had excellent seasons improving their world rankings and winning on the world stage.

for the country is inspirational, something we should all be thankful for.

Tony Marsh constantly goes far and beyond what is expected of him in his role as Strength and Conditioning coach. As well as providing a fantastic service to all athletes involved in High Performance, he makes himself readily available to offer support and advice to players and coaches alike. He often attends tournaments in his own time to enjoy watching and to touch base with the athletes he works with. His expertise in the S&C field is just one element of what Tony brings to the role along with great leadership and communication skills.

As always, difficult decisions need to be made on a regular basis. It has been a huge help for me to be able to draw on the expertise and experience of the selection panel at both junior and senior level. Thanks to Nicky Dunlop and Aileen Buske for their continued involvement as junior selectors and to Willie Bicknell and Michel Galloway at senior level.

The hard work by the office staff at Squash New Zealand has enabled me to remain focused on putting in the hours on court with the athletes. A special thank you to Jim O'Grady for his continued support and trust in me! Michael Pittams has brought an abundance of experience, knowledge and passion to his role and is constantly working towards an improved way of doing things at High Performance level. The background work in the office by Michelle Rogers must not go un-noticed. The organisation and logistics of our representative teams competing overseas takes up many hours of hard work and it is a testament to Michelle's attention to detail that these have run smoothly this year.

And finally...

Having just attended the Junior National Championships in Palmerston North, it was apparent that the future of squash in New Zealand is bright and exciting. The levels of technical and tactical ability throughout the age groups were excellent with many high quality, well contested matches. These things don't occur by chance, so well done to all players, parents and coaches who have been instrumental in maintaining and building a healthy squash environment for our younger players. Roll on 2013!!

PAUL HORNSBY
High Performance Coach



iSquash Report

Squash Information Technology (SIT) was launched in November 2009 with a national online Grading List, basic membership management, results entry and some reporting and statistics. In 2010 we introduced an Interclub module to make management and results entry simpler for clubs and Districts. In 2011 we introduced online booking and the ability to email all registered users within iSquash. In the last year, we have seen further significant improvements to the system.

NEW NAME, NEW LOGO

With confusion as to what SIT meant, we felt it was time to rebrand the IT system, hence iSquash was created. We have trademarked the name within New Zealand, launched a striking new logo and created the easy-to-remember domain name www.isquash.co.nz. All this we hope will help iSquash become a more useful tool for Districts, clubs and players.

TOURNAMENT MODULE

This year we launched a new tournament module which allows clubs to manage the entire tournament process using iSquash. Clubs can call for online registrations, collate and seed entries, create and print draws, and enter match results all using their convenient iSquash log-in. The module automatically pushes players through to the right part of the draw for each round, based on results. The tournament module was used by many clubs throughout the country with some great feedback. We have big plans to improve the module in the next year, as resources allow, in order to make it even more user-friendly for clubs and players.

ONLINE BOOKING

In the last year, 15 new clubs have started using iSquash online booking so that we now have 23 clubs in the country offering their members this great service. The software is free for clubs and means that members only need one login to book their courts, view their grading list etc. The integrated system also means that club administrators have one less database to maintain!

ACCESS SYSTEM

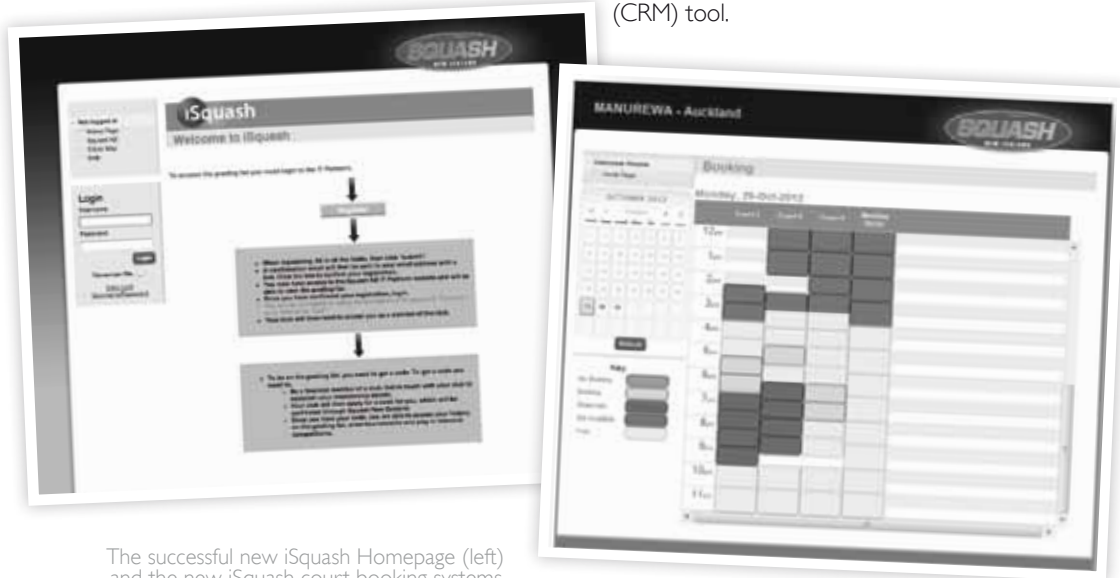
We now have three clubs in the country using the iSquash Access system - Hoon Hay in Christchurch, Squash City Invercargill and Otago Squash Club. Once more, the main benefit is the integrated system, making life easier for players and club administrators. The system can integrate tag/card access with online booking, lighting, heating, security etc, and is all managed through iSquash.

PAY2PLAY: OPENING THE DOORS

2012 has seen the development of the Pay2Play system for iSquash which allows members of the public to book and pay for court hire without having to be a member of a club. This system will help to truly open the doors of squash clubs which have traditionally been hard for casual players to utilise. Squash City Invercargill have been integral in the testing phase of the module and are the first club to fully integrate iSquash into their club.

FUTURE IMPROVEMENTS

The next year will see the introduction of bulk email options for clubs and district, improvements to the Tournament Module and significant changes to the Member Management tool to make it a more complete Content & Relationship Management (CRM) tool.



The successful new iSquash Homepage (left) and the new iSquash court booking systems.



Development Report

There were seven main development priorities for Squash NZ this year, along with a number of smaller projects.

SQUASH IN SCHOOLS DEVELOPMENT

A priority for this year has been the development of a national Squash in Schools programme. A working group has been coordinated and we now have a draft programme. The next step will be to find funding for the national programme.

IMPROVING COMMUNICATION

Improving communication was seen as vital to engage with clubs and Districts so that together we can work collaboratively to grow the sport. For more information on the methods used, see the full article on communication.

NATIONAL CAMPAIGN

The Year of Women's Squash has been deemed a successful campaign with many clubs and Districts participating in the national promotion. 2013 has been designated as the Year of Youth Squash and will coincide with the release of a national youth programme.

ISQUASH (SQUASH IT) DEVELOPMENT

This year Squash IT was renamed iSquash and new modules were introduced including a tournament module, bulk email and importantly, the Pay2Play system which will truly Open the Doors of squash clubs. More information can be found in the article within this Annual Report.

RESOURCES FOR CLUBS

The new website launched by Squash NZ in March 2012 now provides information and downloadable resources free for clubs – these include nine videos, 35 information sheets and



templates, and numerous links to further information. The aim of the website is to become a one-stop shop for clubs to help them to improve their systems and processes.

DISTRICT INVESTMENTS

Squash NZ provided six month District Development Investments to support the Districts in development initiatives. The funding was used for a variety of projects including an access system, online booking, school and junior programmes and allowed the Districts to offer support to clubs that they would not have otherwise been able to offer.

COLLABORATIVE BUYING



With 200 affiliated squash clubs in NZ, there is a great opportunity to work together and get bulk discounts through collaboration. The first project launched is BounceBack – an insurance scheme that provides discounted insurance to clubs, but also offers a 'kickback' to clubs and districts who utilise the scheme. With the initiative going well, we will look toward ISP/telephone providers and other utilities to expand the collaborative buying opportunities for clubs.



National Coaching Report

INTRODUCTION

The part time role of National Coaching Director was established in 2009 tasked with the establishment of a National Coaching Development Framework that was much more detailed and specific to the communities that coaches were working in. In the 2011-12 year we have seen the launch of new modules and the development of others yet to be released. It was extremely busy with the addition of another coaching conference giving us one in Hamilton and one in Dunedin. The recruitment process and induction of the new High Performance Coach Paul Hornsby has been a great addition to the squash coaching arena

COACHING ADVISORY PANEL

The Coaching Advisory Panel operates under a terms of reference providing advice and support to the National Coaching Director role. Paul Sykes (Northland), Graham Randolph (BOP) and Grant Watts (Central) and co-opted Pat Barwick (Canterbury) make up the panel. The group assists with the direction of the framework, budgets, compilation of modules and a variety of other tasks. I have been extremely lucky to have such a supportive and thoughtful group to work with. Their feedback and work is much appreciated.

COACH DEVELOPMENT FRAMEWORK

The Framework consists of a Strategic Plan, Athlete Pathway and Coach Development Framework that reflects the needs of the athletes. It allows coaches to pick and choose to become experts in the fields in which they are engaged and interested in and reflects the fact that some of our very best coaches are running juniors programmes in clubs and do not necessarily have to be coaching top players. The extension modules allow coaches to add more coaching expertise to their existing squash specific knowledge. The modules can be delivered regionally at a cost of \$30.00 making them both accessible and affordable.

COACH DEVELOPMENT FRAMEWORK MODULES

The framework now has 10 modules that are currently developed which are

- Module Extension 1a (Get Started online) and Extension 1b (Safety Concepts) which are online interactive introduction modules to coaching.
- Module 1 Get Started a practical 2 ½ hour workshop aimed at coaches who are new to the coaching arena.
- Small Nix Modules 2 and 2a are aimed at providing all you need to know on how to coach the 5-8 years age group and includes fundamental skill development, speed and agility and fun squash activities.
- Big Nix 3 and 3a is aimed at providing all you need to know about coaching the 9-12 age group and includes information around structures, general movement, squash

coordination, basic strategic concepts and technical error detection and correction. It comes with 2 DVD's to assist with the project.

- Women's Module 8 is aimed at coaching women and girls more effectively. It provides information around gender differences, myths around coaching women and how to provide effective feedback.
- How to Coach Extension Module 2 which provides coaches with knowledge and skills around the coaching process and the art of coaching
- Hydration and Nutrition Extension Module 8 provides activities for learning about what to eat and when to drink as well as many resources for the coach to refer to in the future.
- Sport Injury Management Module Extension 9 looks at Warm Ups and Downs, First Aid, Basic Anatomy, Squash Injuries Rules and Guidelines, Blood Injuries, Asthma and Epilepsy, Assessment Processes, Strapping and Taping and ACC Processes.

UNDER DEVELOPMENT

The Conditioning Module Extension 10 is expected at the end of the year as is the High Performance Development Squad Module 14 which is also under construction. This is an invitation only course and will take place over a 2 day period. Others under construction at this time are Athlete Development and Club Youth 13-19 years.

COACH FACILITATORS

Over the past year Coach Facilitators have been trained around the regions as we try to develop an army of quality coach facilitators in NZ. So far 44 have been trained in the delivery of Get Started, Small Nix 2 and 2a, Big Nix 3 and 3a, Hydration and Nutrition, Women and How to Coach with more to follow in early 2013. It is hoped to have up to 50 nationwide once all the modules are developed.

COACHING WORKSHOPS

In October a joint road show introducing the new High Performance Coach Paul Hornsby and updating coaches on the coach development framework took place around the country. A series of 11 Big Nix 3 workshops were held in every District through March to May 2012 and were extremely well supported over that time with 82 coaches becoming qualified with this module on the framework. This year two Coaching Conferences took place, one in the North Island (Hamilton) and one in the South Island (Dunedin). These were split in High Performance and Community Streams and were extremely well supported with a total of 52 attendees. Feedback from the weekends was exceptional; thanks go to Paul Hornsby for his efforts in delivering a great course on his first outing!



NUMBERS AND FEEDBACK

So far a total of 539 individual coaches have taken part in 1263 coach development modules which has far exceeded expectations. Last year we had 322 coaches completing 587 modules which means we have had a further 217 new coaches join the framework in 2011-12 and a total of 676 module deliveries. A big thanks should go to the Districts and their facilitators for the great job that they have done in promoting and delivering the coaching framework

The feedback from the modules has been extremely positive and is as follows –

Very Good 2,536, Good 1,363, Appropriate 262, Poor 2, Very Poor 0. Too Long 12 and Too Short 8

It should be noted that the poor feedback related to the venue/facility from the participants own club rather than the module itself!

COACHFORCE PROJECTS

In 2011 Districts were invited to apply to Squash NZ for project funding for coaching related projects across the country. This was done in conjunction with funding from the New Zealand Community Trust whose assistance is gratefully acknowledged. In 2011-12 applications were across two periods with the last two quarters of 2011 – 12 till March already contracted followed by six month contracts to September 2012. This was done to align with the Squash NZ financial year. We saw some great projects put in place not just around the delivery of the modules but also assisting club junior and senior coaching programmes, informal workshops and ongoing coach mentoring. New contracts begin October 2012 through till September 2013.

NATIONAL COACHING AWARDS

The Coach of the Year Awards were adapted in 2010 to align with the New Coach Development Framework offering 3

awards, New Coach of the Year, Club and School Coach of the Year and Performance Coach of the Year. The deserved winners for the 2010-11 year were

- New Coach of the Year – Nirelle MacDonald (Northland)
- Club and School Coach Of the Year Nick Wiffen (Wellington-Nelson Bays)
- Performance Coach of the Year Mark Waldin (Auckland)

SUMMARY

The last 12 months has seen an even bigger buy in to the coach development framework and resources from around the country with some great things now happening in many Districts. One of the key outcomes that is emerging from the framework is that now people are more willing to engage in coach development. They have some resources to refer to and are gaining in confidence in their coaching deliveries. The accessibility and specific nature of modules has bought more people into our squash coaching arena who have previously sat out which can only be good for the game. The completion of the framework will take time as we are constrained at times by time and money. This is however perfect for the learner to engage in some learning opportunities and then consolidate in the coaching arena. The slower roll out will ensure there are always new development opportunities for all coaches. I believe that we are on the right track to delivering some great resources for coaches in New Zealand.

For this to be sustainable we must work together and support each other for the benefit of the squash players across New Zealand, creating an environment where coaches are both valued and recognized for their efforts.

Keep up the good work coaches!

DAVE CLARKE
National Coaching Director

WINNING PERFORMANCES

2012 RESULTS



New Zealand's world ranked number 38 player Martin Knight



2012 Season Results

NATIONAL CHAMPIONSHIPS (Kawaroa Park, 3-5 August)

Quarter-finals

Martin Knight (North Shore)	beat	Alex Grayson (Remuera)	3-0 11/8 11/1 11/7
Evan Williams (Thorndon)	beat	Lance Beddoes (Henderson)	3-1 11/8 12/10 9/11 11/1
Kashif Shuja (Palmerston North)	beat	Paul Coll (Henderson)	3-2 3/11 4/11 11/7 11/4 11/7
Campbell Grayson (Herne Bay)	beat	Joseph Watts (Palmerston North)	3-0 11/3, 11/5, 11/1
Joelle King (Cambridge)	beat	Rebecca Barnett (Mitchell Park)	3-0 11/1 11/0 11/3
Megan Craig (Marlborough)	beat	Amanda Landers Murphy (Ti Street)	3-2 6/11 11/9 7/11 11/5 12/10
Kylie Lindsay (Matamata)	beat	Rachel McLeod (Herne Bay)	3-1 6/11 11/3 11/2 11/5
Jaclyn Hawkes (Remuera)	beat	Danielle Fourie (Palmerston North)	3-0 11/6 11/5 11/8

Semi-finals

Martin Knight (North Shore)	beat	Kashif Shuja (Palmerston North)	3-1 9/11 11/0 11/7 11/4
Campbell Grayson (Herne Bay)	beat	Evan Williams (Thorndon)	3-1 9/11 11/5 11/6 11/5
Joelle King (Cambridge)	beat	Megan Craig (Marlborough)	3-0 11/4 11/5 11/4
Jaclyn Hawkes (Remuera)	beat	Kylie Lindsay (Matamata)	3-1 11/7 11/2 9/11 11/2

Finals

Campbell Grayson (Herne Bay)	beat	Martin Knight (North Shore)	3-0 11/6 11/9 11/7
Joelle King (Cambridge)	beat	Jaclyn Hawkes (Remuera)	3-1 11/3 9/11 16/14 11/5

NORTH ISLAND CHAMPIONSHIPS (Cambridge RC, 22-24 June)

Campbell Grayson (Herne Bay)	beat	Evan Williams (Thorndon)	3-1 11/6 11/8 6/11 11/8
Joelle King (Cambridge)	beat	Kylie Lindsay (Matamata)	3-0 11/4 11/6 11/2

SOUTH ISLAND CHAMPIONSHIPS (Squash City Invercargill, 8-10 June)

Campbell Grayson (Herne Bay)	beat	Martin Knight (North Shore)	3-1 5/11 17/15 2/6 retired
Joelle King (Cambridge)	beat	Rachel McLeod (Herne Bay)	3-0 11/3 11/5 11/4

Services to Refereeing

Derek Cook Memorial Cup

Glenn Carson (Waikato)

SENIOR INTER-DISTRICT TEAMS EVENT (Kawaroa Park, 6-7 August)

Men's Final Placings

1. Wellington
2. Central
3. Canterbury
4. Auckland
5. Bay of Plenty
6. Eastern
7. Waikato
8. Southland

Women's Final Placings

1. Auckland
2. Bay of Plenty
3. Canterbury
4. Wellington
5. Waikato
6. Central
7. Northland
8. Southern

NEW ZEALAND JUNIOR OPEN (Remuera Rackets Club, April 13-15)

Jonny Barnett (Mitchell Park)	beat	Zac Millar (Kapiti)	3-0 11/6 11/5 11/6
Rebecca Barnett (Mitchell Park)	beat	Ellie Epke (Eden Epsom)	3-2 11/5 4/11 9/11 11/8 11/9

NEW ZEALAND NATIONAL JUNIOR AGE GROUPS CHAMPIONSHIPS

(SquashGym Palmerston North, October 4-7)

Under 19 Final

Zac Millar (Kapiti)	beat	Todd Redman (Hawkes Bay)	3-0 12/10 11/8 11/6
Ellie Epke (Eden Epsom)	beat	Rebecca Barnett (Mitchell Park)	3-1 8/11 13/11 11/8 11/9

Under 17 Final

Scott Galloway (Mitchell Park)	beat	Max Trimble (Whangarei)	3-0 15/6 15/13 15/11
Hayley Hughes (Eden Epsom)	beat	Juee Bhide (Eden Epsom)	3-0 15/12 15/11 15/5

Under 15 Final

Sam Sayes (Whangarei)	beat	Rios Moleta (Surf City)	3-0 15/11 15/13 15/11
Abbie Palmer (North Shore)	beat	Anna Hughes (Eden Epsom)	3-0 15/4 15/3 15/8

Under 13

Anthony Lepper (Eden Epsom)	beat	Matthew Galen-Lucente (Belmont Park)	3-0 15/13 15/13 15/13
Kaitlyn Watts (Palmerston North)	beat	Courtney Trail (Palmerston North)	3-0 15/11 15/4 15/6

Under 11

Glenn Templeton (Katikati)	beat	Kobe Fleming (Mana)	3-2 16/14 15/3 10/15 12/15 15/9
Anika Jackson (Hamilton)	beat	Samantha Harding (Hawkes Bay LT)	3-0 15/5 15/8 15/10

JUNIOR INTER-DISTRICT TEAMS EVENT (SquashGym Palmerston North, October 8-10)

Boy's Final Placings

1. Wellington
2. Bay of Plenty
3. Midlands
4. Auckland
5. Central
6. Waikato
7. Eastern
8. Northland
9. Canterbury
10. Southern

Girl's Final Placings

1. Auckland
2. Wellington
3. Bay of Plenty
4. Southern
5. Waikato
6. Central
7. Eastern
8. Canterbury



HERNE BAY - NATIONAL SUPERCHAMPS WOMEN'S C GRADE CHAMPIONS



TE PUKE - NATIONAL SUPERCHAMPS WOMEN'S B GRADE CHAMPIONS

NORTH ISLAND JUNIOR AGE GROUP CHAMPIONSHIPS (Hamilton, July 5-8)

Under 19 Final

Chris Van Der Salm (Squashways)	beat	Dylan Tasker (Palmerston North)	3-1 10/12 11/3 11/8 11/4
Rebecca Barnett (Mitchell Park)	beat	Ellie Epke (Eden Epsom)	3-1 8/11 11/2 11/2 11/4

Under 17 Final

Scott Galloway (Mitchell Park)	beat	Sion Wiggin (Browns Bay)	3-1 15/7 14/16 15/13 15/9
Abbie Palmer (North Shore)	beat	Paris Dalrymple-Mortleman (Tawa)	3-0 15/11 15/8 15/13

Under 15 Final

Sam Sayes (Whangarei)	beat	Rios Moleta (Gisborne)	3-0 15/9 15/13 15/9
Anna Hughes (Eden Epsom)	beat	Camden Te Kani-McQueen (Ti Street)	3-2 15/6 11/15 15/8 12/15 15/12

Under 13

Corbin Faint (Palmerston North)	beat	Anthony Lepper (Eden Epsom)	3-0 15/11 15/12 15/7
Kaitlyn Watts (Palmerston North)	beat	Taylor Jamieson (Squash @ Upper Hutt)	3-0 15/7 15/8 15/7

Under 11

Kobe Fleming (Mana)	beat	Glenn Templeton (Katikati)	3-1 15/9 14/16 15/12 15/8
Charlotte Galloway (Mitchell Park)	beat	Anika Jackson (Hamilton)	3-0 15/12 15/4 15/11

SOUTH ISLAND JUNIOR AGE GROUP CHAMPIONSHIPS (Timaru, June 30-July 2)

Under 19 Final

Andrew Ellis (Burnside)	beat	Chris Van Der Salm (Squashways)	3-1
Sophie Askin (Pirates)	beat	Rebecca Fairweather (Invercargill)	3-0

Under 17 Final

Theo Zbijowski (Squashways)	beat	Jackson Beresford (Christchurch)	3-0
Paris Dalrymple-Mortleman (Mitchell Park)	beat	Sophie O'Connell (Waimea)	3-1

Under 15 Final

Sam Sayes (Whangarei)	beat	Callum Seymour (Motueka)	3-0
Abbie Palmer (North Shore)	beat	Emma Cormack (Christchurch Football)	3-0

Under 13

Anthony Lepper (Eden Epsom)	beat	Caleb Madden (Invercargill)	3-0
Ruby Turnbull (Christchurch Football)	beat	Zoe Dykzeul (Whangarei)	3-1

Under 11

Glenn Templeton (Katikati)	beat	Kobe Fleming (Mana)	3-0
Anna O'Connor (Makarewa)	beat	Anna Duncan (Omakau)	3-0

NZ SECONDARY SCHOOLS CHAMPIONSHIPS (August 12-14)

Boys: Tauranga Boys' College	beat	Christchurch Boys' High School	3-2
Girls: Epsom Girls Grammar	beat	Te Puke High School	4-1



2012 COUSINS SHIELD MEN'S PREMIER CLUB TEAMS CHAMPIONS - HERNE BAY, AUCKLAND

MITCHELL CUP/COUSINS SHIELD (Mitchell Park, Wellington I -4 June)

Cousins Shield Final Placings

- | | |
|-------------------------------|-------------------|
| 1. Herne Bay | 7. Manurewa |
| 2. Henderson | 8. Khandallah |
| 3. Thorndon | 9. Hamilton A |
| 4. Remuera | 10. Mitchell Park |
| 5. North Shore | 11. Marlborough |
| 6. SquashGym Palmerston North | 12. Hamilton B |

Mitchell Cup Final Placings

1. North Shore
2. Mitchell Park
3. Eden Epsom
4. Herne Bay
5. Tauranga
6. Tawa
7. Khandallah

SUPERCHAMPS TEAMS EVENT FINALS (12-15 September)

Grade	Host venue	Men's winner	Women's winner
B Grade	Christchurch	Devoy Squash & Fitness Centre	Te Puke
C Grade	Eden Epsom	SquashGym Palmerston North	Herne Bay
D Grade	Hamilton	Wanganui	Kamo
E Grade	Hastings	SquashGym Palmerston North	Hawkes Bay
F Grade	Invercargill	Putaruru	Devoy Squash & Fitness Centre

MASTERS NATIONAL CHAMPIONSHIPS (Hawkes Bay SRC, 21-23 September)

35 – 39 years

Corey Love (Mitchell Park)	beat	Jonathan Gallacher (Manurewa)	3-0 15/12 15/5 15/7
Juliette Smith (Malvern)	beat	Mickayla Kerr (Mitchell Park)	3-0 15/13 16/14 15/8

40 – 44 years

Scott Gardiner (Burnside)	beat	Paul Bedford (Waikite Valley)	3-1 12/15 15/12 15/6 15/7
Lisa Cowlard (North Shore)	beat	Mandy Kennedy (North Shore)	3-0 15/12 15/4 15/9

45 – 49 years

Gary Duberly (North Shore)	beat	Grant Craig (Marlborough)	3-0 15/7 16/14 15/8
Vicki Beker (Taupo)	beat	Kathryn McKay (Whakatane)	3-2 19/17 15/7 16/18 13/15 15/2

50 – 54 years

Brent Sherman (Mt Maunganui)	beat	Martin McKelvie (Squash City Invercargill)	3-1 16/18 15/8 15/9 15/12
Kay Newman (Hamilton)	beat	Karen Walton (Christchurch)	3-1 15/9 14/16 15/11 10/15 15/9

55 – 59 years

Mark Waldin (North Shore)	beat	Charlie Mayhew (Mount Pleasant)	3-1 15/12 15/10 10/15 15/11
Sandra LeLievre (Mt Maunganui)	beat	Freda Walker (Christchurch Football)	3-0 15/13 15/6 15/6

60 – 64 years

Wayne Seebeck (Christchurch)	beat	Tony Naughton (Thorndon)	3-0 15/7 15/11 15/8
Judy Smith (Burnside)	beat	Dru Reid (Fraser Park)	3-2 15/9 14/16 15/5 13/15 15/9

65 – 69 years

Ian Gunthorpe (Remuera)

Kay Jackson (Warkworth) beat Pauline Stachurski (Inglewood) 3-0 15/8 15/6 15/9

70 -74 years

Not contested

75+ years

Gordon Murray (Huntly) beat Colin Hayvice (Hawkes Bay Lawn Tennis) 3-1 15/10 12/15 15/13 15/8

MASTERS INTER-DISTRICT TEAMS EVENT (Hawkes Bay SRC, 24-26 September)

- | | | |
|------------------|---------------|------------|
| 1. Bay of Plenty | 3. Auckland | 5. Waikato |
| 2. Canterbury | 4. Wellington | 6. Eastern |

MASTERS CLUB TEAMS CHAMPIONSHIPS (Feilding Squash Club, 30 June – 1 July)

Winner: Mitchell Park

Runner-up: SquashGym Palmerston North

WORLD JUNIOR MEN'S CHAMPIONSHIPS (Doha, Qatar, 7-18 July)

INDIVIDUAL RESULTS

Jonny Barnett

Main Draw Round One beat Ricardo Tascano (GUA) 3-0 11/3 11/2 11/3
 Main Draw Round Two lost to Cameron Seth (CAN) 3-1 11/5 7/11 3/11 3/11
 Classic Plate Round One lost to Pedro Veiga (BRA) 0-3 5/11 5/11 6/11

Zac Millar

Main Draw Round One lost to Shahjahan Khan (PAK) 0-3 3/11 5/11 8/11
 Plate Draw Round Two lost to Kush Kumar (IND) 0-3 3/11 9/11 13/15
 Consolation Plate Round One BYE
 Consolation Plate Round Two beat Niklas Becher (GER) 3-0 12/10 11/4 11/6
 Consolation Plate Round Three beat Yousif Ali (KUW) 3-0 11/7 11/1 11/8
 Consolation Plate Round Four beat Ryunosuke Tsukue (JAP) 3-0 11/5 11/3 11/2
 Consolation Plate Round Five beat Thomas Calvert (AUS) 3-0 11/4 11/3 11/4

Todd Redman

Main Draw Round One beat Baptiste Masotti (FRA) 3-0 11/9 11/9 11/9
 Main Draw Round Two lost to Taminder Gata-Aura (ENG) 1-3 13/15 11/8 11/8 11/6
 Classic Plate Round One beat Zachary Leman (CAN) 3-0 9/11 13/11 13/11 11/5
 Classic Plate Round Two lost to Abishek Pradhan (IND) 0-3 2/11 5/11 4/11

Ben Grindrod

Main Draw Round One lost to Damien Volland (FRA) 0-3 3/11 8/11 11/1 7/11
 Plate Draw Round One beat Vincent Hitchens (BEL) 3-0 11/7 11/4 11/6
 Plate Draw Round Two beat Tyler Lee (CAN) 3-2 5/11 11/5 12/10 12/14 11/6
 Plate Draw Round Three beat Rodrigo Obregon (ARG) 3-1 11/4 12/10 9/11 11/4
 Plate Draw Round Four lost to Baptiste Masotti 2-3 11/4 3/11 11/8 5/11 10/12

TEAM RESULTS

FINAL RESULT: NEW ZEALAND finished 9th (seeded 11th)

For full results see the World Junior Mens Champs Report (Pages 30 - 32)



SQUASHGYM PALMERSTON NORTH - NATIONAL SUPERCHAMPS MEN'S C GRADE CHAMPIONS



WELLINGTON MEN - NATIONAL INTER-DISTRICT TEAMS CHAMPIONS

World Squash Federation Report



World Squash is bidding for a place in the 2020 Olympics and it has appointed Vero (a high profile London PR firm) to assist with the bid. Vero has successfully assisted London with its bid for the 2012 Olympics and the IRB in its bid for the inclusion of rugby 7's in the 2016 Olympics.

The timetable is as follows:

- **November 2012** – members of the IOC Programme Commission will inspect the Hong Kong Open to gain some understanding of how squash would look in the Olympic programme.
- **December 2012** – World Squash presents to the IOC Programme Commission in Lausanne.
- **January 2013** – the IOC Programme Commission reports to the IOC Executive Board.
- **February 2013** – the IOC Executive Board will confirm 25 Olympic core sports. Rugby 7's and golf are guaranteed places in the 2016 and 2020 Olympics. There will then be one existing Olympic programme sport not guaranteed a place in the 2020 Olympics, leaving one position being contested by squash, baseball, softball, karate, wushu and the excluded sport.
- **May 2013** – World Squash presents to the IOC Executive Board and the Executive Board recommends the additional sport for inclusion.
- **September 2013** – the IOC session decides on the 2020 Olympic city and confirms the sports on the programme.

There is some optimism that squash has learnt its lessons from the previous bids. There is concern however that if a martial arts sport is deleted from the programme then one of the other martial arts candidates may find favour for inclusion.

Significant advances have been made by PSA in televising squash by using equipment they have purchased to provide live coverage of major events. The use of high definition recording of games, slow motion etc. has greatly assisted in the appeal of the sport on television. This can be viewed online (www.pasquashtv.com).

ASB continues its innovations in court design. The next step is an all glass court with a side wall entrance so that the back wall does not have a door, enhancing television viewing.

World Squash is introducing complete court accreditation. This is accreditation of courts that use entirely accredited components or where the court is built by an accredited

court supplier. For new courts complete court accreditation will be necessary to host world championships. This does not affect existing courts in any way.

World Squash, PSA and WSA have agreed to form an integrated disciplinary panel so that players will be subject to one set of rules overseen by one panel. There are currently three sets of rules and three disciplinary panels.

The world referees held a conference in August 2011 in association with the World Men's Teams Championship. Three referees will officiate at later round matches and they enter their decisions on an electronic device which appears on the central referee's device. This technology is becoming more common, although the system where the referees hold up a card with their decision is still used when the technology is not available.

Of interest has been the introduction of a video review system, in much the same way as seen at rugby, rugby league etc. This has proved to be a very successful innovation with the crowds and players able to watch the replay on big screens where these are available.

The next World Coaching Conference will be held in the Pan American region in 2013.

A successful development conference was held in Stockholm in September 2012 where a number of presentations of success stories were made.

World Squash has developed a standard set of racquetball rules. Racquetball on squash courts is popular in the United Kingdom.

Both squash tours continue to go from strength to strength with increases in prize money.

World Squash is in good heart but the focus is clearly on the bid to be part of the 2020 Olympics. A decision to include squash would make a significant change to the sport. Third time lucky hopefully!

GERARD DECOURCY

SNZ Delegate

World Squash Federation AGM 2012



Oceania Report

The annual workshop was held on Saturday October 13 at Sports House, Brisbane with delegates from New Zealand, Australia, Papua New Guinea and Samoa in attendance. Disappointingly five countries were not represented highlighting the challenging financial position faced by the smaller member nations. The main topics for discussion included –

TOURNAMENTS AND CHAMPIONSHIPS FOR 2013

- Allocation and confirmation of major events for 2013
- Establishment of an Oceania Junior Championship to alternate between Australia and New Zealand
- Commonwealth Youth Games in Samoa 2015
- Pacific Games in PNG 2015

DEVELOPMENT OPPORTUNITIES

- Coach Education Programme in PNG with support from WSF
- Club development initiatives from SNZ
- Possible appointment of an OSF development officer
- Ozsquash junior development programme

ANNUAL GENERAL MEETING ISSUES

- Discussion on remits
- Succession planning
- Member protection policy

STRATEGIC PLANNING

- Strategic plan review and update
- Review of OSF standing committees

The AGM was held on Sunday October 14. Reports were received and accepted from the OSF standing committees and member nations. A number of the reports highlighted problems related to court access or lack of facilities and the impact that this was having on the development and growth of squash but at the same time there were some interesting opportunities being discussed for future squash court development. Oceania is dependent upon Australia and New Zealand for its viability and the willingness of these two nations to support squash in the region will determine its future success.

After many years of service to OSF, Col Clapper (President) and Butch Gifford (Vice President) stood down from their respective positions on the federation. The election of officers saw Neven Barbour appointed as president of OSF, Mal Tarrant and Jim O'Grady confirmed as vice presidents and Carol Kawaljenko confirmed as the executive officer.

In recognition of his contribution to OSF Butch Gifford was made a life member of the federation. Also retiring as Immediate Past President was Murray Day, a founding member of OSF and a life member.

On behalf of Squash New Zealand I would like to take this opportunity to congratulate Butch and thank both he and Murray for their outstanding contribution to the growth and development of squash in the Oceania region.

JIM O'GRADY

Squash New Zealand Delegate to Oceania



International Events in New Zealand



In 2012 Squash New Zealand was highly fortunate to have four very hard working groups bring international squash back to Aotearoa. International events remain an important part of Squash New Zealand's strategic outlook, as they provide opportunities and inspiration to current and future high performance players, while also providing chances to showcase our sport in the media. However, the rising cost of hosting PSA (men) and WSA (women) events (relative to the early 2000s) has made it increasingly difficult for clubs and/or Squash New Zealand to take on the hosting burden. Prize money requirements are not easily raised in the current economic climate, and the behind-the-scenes work for organisers and volunteers remains significant. Very fortunately for Squash New Zealand Henderson, SquashGym Palmerston North and Squashways/Burnside came to the party and agreed to host a series of small (US\$5,000) PSA events, and Kylie Lindsay and the United Matamata Squash Club worked together to pull off an astounding US\$35,000 WSA event.

SquashGym Palmerston North held the first of three PSA events as part of the Central Open from 27-29 July. Having staged the World Women's Team Championships as recently as 2010, the team at SquashGym are no strangers to the work

involved in hosting an international event, and the Fitzherbert Rowe Manawatu International Squash Classic ran predictably smoothly. The value of home advantage was illustrated with five New Zealand players reaching the quarter-finals, and Paul Coll, Kashif Shuja and Evan Williams progressing a step further to the semi-finals. Coll pushed Shuja to the wire before the experienced five-time national champion was able to book a place in the final. Next on court, Evan Williams played the match of his life to topple top seeded Australian Mike Corren and set up an all Kiwi final, which was won by Shuja (the tenth PSA title of his career).

August 24-26 was a very busy weekend for squash in New Zealand, with both the Henderson Open and the Matamata Open running. Both events proved successful, with some great results (and near misses) for Kiwi players. In Henderson Chris Lloyd and Alex Grayson managed quarter-final appearances, whilst Kashif Shuja and Evan Williams met in the semi-finals. Evan won a drawn out affair 3/2 and faced top seed and world number 50 Jan Koukal in the final, losing an agonising five setter after leading 2/0. Over at the Matamata Open Kylie Lindsay had a close first round loss, which freed her up to continue her organisational masterminding of the event. Jaclyn Hawkes upset top seed Madeline Perry to reach



Kashif Shuja (left) and Evan Williams in the final of the PSA Manawatu Classic

the semi-finals, where she would play Joelle King, guaranteeing a Kiwi finalist. Joelle took the semi-final 3/0, and came up against a resurgent Alison Waters (coming back from injury) in the final. A see-saw battle saw Alison eclipse Joelle 13-11 in the fifth set, disappointing her parochial home crowd, but nevertheless leaving them satisfied after a fantastic week of squash.

The final event of the season was held by Squashways and Burnside in Christchurch, and doubled as the Christchurch Boys High Open. Once again home advantage proved invaluable for the Kiwis, with three (Joseph Watts, Paul Coll and Evan Williams) appearing in the semi-finals. Evan would progress to the final only to lose to top seed and highly decorated Australian Mike Corren 12-10 in the fifth.

Squash New Zealand would like to thank and acknowledge the clubs, and in particular the key personalities, that drove

the success of these events. A particularly pleasing feature of the PSA events was the addition of Open tournaments alongside them, enabling players from all walks of life to compete next to professionals. This proved very popular, and many players will no doubt be awaiting the production of the 2013 calendar in order to book these events in. Bringing international squash to New Zealand adds immense value to the sport domestically by inspiring youngsters, providing top level squash for spectators, and helping gain invaluable media exposure. And as seen by results this year, home-court advantage is not to be underestimated. It is hoped that international squash will again be on the calendar in 2013, and that players and spectators alike will support the clubs hosting the events.

MANAWATU INTERNATIONAL CLASSIC

Kashif Shuja (2) beat Evan Williams (3) 11-5, 7-11, 11-7, 11-6

HENDERSON OPEN

Jan Koukal (1) beat Evan Williams (3) 10-12, 7-11, 11-9, 11-4, 11-8

MATAMATA OPEN

Alison Waters beat Joelle King (4) 11-5, 8-11, 15-13, 7-11, 13-11

CHRISTCHURCH HIGH SCHOOL OLD BOYS OPEN

Mike Corren (1) beat Evan Williams (2) 8/11, 11/6, 11/7, 3/11, 12/10



Kylie Lindsay, who was instrumental in setting up the US\$35,000 Matamata Open as a WSA Tour event.

Refereeing Report

After the stepping down of Joss Urbahn as National Director of Referees last year, and the appointment of Michael Pittams as liaison for referees in head office, the Referees Committee has had a new look with Glenn Carson joining Sandra Tinkler and I on the committee with Michael. I thank the committee for their work, and especially the work Michael has done on behalf of referees.

Glenn Carson was again invited to referee at the Australian Open and was successful in gaining a couple of passes at Regional Level, there being a WSF assessor in attendance. We try to find ways of assisting Glen complete the requirements for Regional Referee as it is difficult to get an assessor, Glenn and players of the required standard all together in the one place.

National Referees officially attended the following tournaments in 2012: NZ Junior Open at Remuera, South Island Champs at Invercargill, North Island Champs at Cambridge, South Island Age Groups at Timaru, North Island Age groups at Hamilton, Senior Nationals at New Plymouth and Junior Nationals at Palmerston North. Some referees were also invited to referee at the various PSA and WSA tournaments organised by clubs.

Heather Findlay went to the Pacific Islands to referee and gave a seminar at the same time.

One active National Referee attended no SNZ tournaments this year, despite being appointed to two. The appointment fell over because I would not fund a room to the referee alone, and the second apparently fell over because a work opportunity arose. This was disappointing. One other referee also elected to go inactive this year.

Whilst no new National Referees have qualified this year, we have two candidates now in the process – Jackie Hamilton of Otago and Matey Galloway of Wellington. Both of these candidates have made strong early showings and I expect they will do well.

After strong demand from the squash community it was decided to introduce a Club Referee qualification once again. The format is simply a written test which can be downloaded from the SNZ website. Answers are sent to the National Director for marking and candidates get some feedback on which rules they need to look at and whether they passed (90%) or not. It was decided that all players in Superchamps National Finals had to have passed this test to play. This resulted in a flurry of scripts to mark at the last minute, and produced many interesting results. Worst results came from F graders and B graders! In all 831 scripts have been marked

resulting in 668 new club referees. There is work being done to make this an online test rather than being sent in to the National Director. I have also invited players in Fiji (after a request for assistance) to send Club Referee scripts to me for marking.

All available National Referees attended Senior Nationals again this year, the desire to have all referees for a mini seminar before play started being the reason behind this. It was a valuable session, but the number of referees needed at these championships reduces quite quickly and I think next year we need to cut back again. The other problem produced by having all referees present is that the more experienced referees tend to be appointed to the later rounds and some noses inevitably get out of joint as a result.

Whilst the requirements to become a National Referee have been toughened a little, there is still much work to do on meeting the recommended CBTA programme for referees. Unfortunately this will take some time and money (as always) so progress will be slow but hopefully steady. My being asked to teach again from April did not help the time I was able to commit to the position of National Director:

National Referees who attended at least one tournament this year: Hamish Buchanan, Chris Buckland, Glenn Carson, Heather Findlay, Ian Gardiner, Peter Highsted, Mike Jack, Jan McAra, Ross Minehan, Dru Reid, Wayne Smith, Nichol Taylor, Sandra Tinkler, Janet Udy. Also still on the active list: Sally Guest. There are a few other National Referees but they are not meeting the activity requirements as laid down in the Referees Management Plan (for varying reasons).

CHRIS BUCKLAND Director of Refereeing

2012 NATIONAL REFEREES

Hamish Buchanan, Chris Buckland, Glenn Carson, Heather Findlay, Ian Gardiner, Peter Highsted, Mike Jack, Jan McAra, Ross Minehan, Dru Reid, Wayne Smith, Nichol Taylor, Sandra Tinkler and Janet Udy.



Glenn Carson (right), awarded NZ Referee of the Year, and was again invited as a Referee to the 2012 Australian Open.

2012 World Junior Men's Championships Report



DOHA, QATAR 7TH – 18TH JULY 2012

2012 was the year of the World Junior Men's Championships. The players that were selected to represent New Zealand at the event were:

1. Jonathan Barnett
 2. Zac Millar
 3. Todd Redman
 4. Ben Grindrod
- Reserve- James Cooper (individual event only)

PREPARATION

There can be no doubt that our players had prepared extremely well for the event both physically and mentally, which paid dividends in several crucial matches (as reported below). The four camps that were held through the summer enabled our players to build an excellent base of fitness. Tony Marsh provided specific training programmes which were updated monthly and designed to focus on the key priorities of each training phase. Players' fitness levels were tested at each camp and the general improvements from camp to camp were impressive and signalled that the boys were training very hard. During the event, I received numerous comments about how well prepared our players looked and there was no match where any of our players were beaten on fitness.

A lack of exposure to World Class squash is a constant hurdle for our players to get over due to the geographical location of New Zealand. However, a key focus during the camps was for our players to analyse video footage of players from other nations such as Egypt, England, South America and Europe. This enabled them to identify different tactics and styles of play and allowed us to mould the technical and tactical themes at training camps around these. Players were constantly challenged to remain focused on being the

best in the world, not the best in New Zealand. Following team selection, the squad travelled to Malaysia to compete in tournaments in Kuala Lumpur and Penang. These were great opportunities to test themselves and get valuable experience against players from other leading countries such as Hong Kong, Malaysia, Japan and Egypt.

During the final ten days leading up to departure for Qatar, the team based themselves in Auckland. This was hugely beneficial to the team and a very demanding week of training with the players working with Tony at 7.00am every morning and having two on court sessions each day. This definitely brought the players mind-set into being professional squash players and was also a great way to build team spirit.

The logistical preparation for the event was excellent and allowed myself and the players to focus on performance on the court. This was thanks to the efficient, hard work in the office by Michelle Rogers and Michael Pittams. Also, Michael had the unenviable task of organising the logistics around the Malaysia trip in preparation for the event, which was a real challenge to say the least!

INDIVIDUAL EVENT

We were clearly disadvantaged by not having any players seeded. This didn't give any major opportunity to pass the second round of the main draw and break into the last 32. Prior to the event we were unable to provide international results to justify a seeding for any of our players. We were however represented at the awards ceremony by Zac Millar. Zac had a tough draw in rounds one and two losing to very talented Pakistani and Indian players respectively. From then on, Zac found his rhythm and won each match very comfortably to take the gold medal in the consolation plate. Other notable performances in the individual event were by Todd Redman who took out a strong French number three in round one winning 11-9, 11-9, 11-9. Interestingly each

game stood at 9-9, which showed the mental toughness of Todd in the big rallies. He went on to lose a very close 3-1 to the English number five in the second round, another great performance. Ben Grindrod put in a fearless and tenacious performance in round one, pushing the French number one in a close 1-3 loss. Jonny Barnett was unfortunate to pick up a stomach bug the night before the individual event began. Fortunately, Jonny had drawn one of the weaker players in round one and cruised to a comfortable 3-0 win to set up a match against the Canadian number one. In this match Jonny came out firing and completely dominated to take the first game 11-5, but couldn't maintain this intensity due to feeling weak and dehydrated from his illness. James Cooper, New Zealand's travelling reserve had a bye in the first round due to a late withdrawal. This set up a very tough task against the English number two, which having lost saw him take on a player from Zimbabwe, who he played very well against to win 3-0. James went on to be knocked out by the same Indian player Zac had lost to a few days earlier.

TEAMS EVENT

Pool Play

Having been seeded 11th in the Teams event, we knew that we would be placed in a pool with second seeds Pakistan. Clearly, this would be a great experience and a mountain to climb, but our focus was to ensure that we accounted for the other two teams in the pool, who were drawn as being Iraq and South Africa.

[11] NEW ZEALAND bt [19/23] IRAQ 3/0

Jonathan Barnett bt Mohammed Ferman Hasan

11-8, 13-11, 11-9 (34m)

Zachary Millar bt Saifuldeen Ahmed Salman

11-2, 11-6, 11-1 (15m)

Todd Redman bt Faisal Assim Khudhair

11-4, 11-1, 11-9 (20m)

A very solid and confident start to the team's event with three great performances from the NZ boys.

[2] PAKISTAN bt [11] NEW ZEALAND 3/0

Nasir Iqbal bt Jonathan Barnett

11-5, 11-2, 11-6 (20m)

Syed Hamzah Shah Bukhari bt Todd Redman

11-5, 11-5, 11-4 (23m)

Tayyab Aslam bt Ben Grindrod

11-3, 13-11, 11-3 (25m)

This was always going to be a big ask, and was made even tougher by the fact that it was played on the glass court. However, our boys put up a good fight to the very end and Ben was unlucky not to clinch the second game in his match..

[11] NEW ZEALAND bt [13/18] SOUTH AFRICA 3/0

Jonathan Barnett bt Ruan Olivier

11-6, 8-11, 7-11, 11-8, 11-3 (65m)

Zachary Millar bt Nell van der Merwe

11-5, 12-10, 7-11, 11-8 (36m)

Todd Redman bt Luke Willemse

11-7, 13-11, 6-11, 5-11, 11-4 (58m)

This was going to be the crunch match and our toughest challenge, as we knew that the South Africans had talent and strength in depth, as well as the luxury of being the underdogs with nothing to lose against the number 11 seeds for a place in the last 16. All three players showed their physical and mental toughness by playing the business end of the games very well and coming through very long, intense matches.

Play Offs

As the event moved into the play off stage we were aware that we would be drawn to play against either Hong Kong or USA for a place in the last eight. Although these nations were seeded fifth and sixth respectively, our clear preference, based on knowledge of the Hong Kong players seen in Malaysia earlier in the year, would be USA. Unfortunately this wasn't to be and we faced an extremely tough task of taking on Hong Kong.

1-12 Play Off

[5] HONG KONG bt [11] NEW ZEALAND 2/0

Cheuk Yan Tang bt Jonathan Barnett

11/8, 5/11, 11/9, 8/11, 11/9 (78m)

Yeung Ho Wai bt Todd Redman

11/4, 11/2, 11/2 (32m)

Jonny's performance stands out as one of the highlights of the whole event. Jonny played an incredibly long, tense and high standard match. He came painfully close to putting NZ one up and placing huge pressure on the Hong Kong team. Unfortunately it wasn't to be and with an even bigger mountain to climb, Todd went on to play well, but got little change out of his opponent. We were now faced with the fact that our best possible finish was ninth.

9-12 Play Off

[11] NEW ZEALAND BT [13/18] BRAZIL 2/1

Jonathan Barnett It Josemar Silva

7/11, 2/11, 6/11 (25m)

Zac Millar bt Pedro Veiga

8/11, 11/8, 11/2, 11/5 (43m)

Ben Grindrod bt Cassiano Silva

11/7, 11/3, 11/3 (23m)

Going into this match we felt confident that we would be too strong for the Brazilians at number three, so needed to pick up a win in one of the first two matches. This was another high pressure situation, with the added challenge of being played on the glass court in front of the TV cameras. Jonny was outclassed at number one, which piled the pressure onto Zac who was next on court against a quick, strong player who had beaten Jonny in the individual event. Initially Zac found it difficult to adapt to the conditions and found himself 1-0 down. The second started in a similar way, but Zac gradually found his rhythm and took more and more control of the mid court which enabled him to clinch a critical win for New Zealand. However, the match was still to be decided at number three string and Ben took to the court with a very controlled, structured performance to ensure that his unorthodox opponent was not able to unsettle him and cause an upset.

9-10 Play Off

[11] NEW ZEALAND BEAT [12] KUWAIT 2/1

Jonathon Barnett It Yousef Saleh

8/11, 9/11, 10/12 (39m)

Zac Millar bt Yousef Ali

9/11, 11/3, 8/11, 11/4, 11/3 (40m)

Todd Redman bt Athbi Hamad

11/7, 11/5, 12/10 (26m)

The final day of the event saw many players struggling mentally and physically to back up two weeks of emotionally charged squash. However, our team remained professional, positive and focussed on finishing in style. Todd got the team off to the perfect start with a win in straight sets, which was far from easy. Jonny was next on against a highly talented and experienced player. Although Jonny played very well and had

his chances in each game, he went down in three - setting up another crucial match for Zac. Although this was not one of Zac's highest quality performances, he dug deep to turn around a 2-1 deficit to win games four and five with ease and ensure a ninth place finish for New Zealand.

Undoubtedly, our goal and intention was to come away from the event with a higher finish. Based on the excellent previous (2010) finishing position of sixth, we felt that we wanted to match this and with an exceptional performance, finish in the top four. In reality this was a near impossible task. The quality and strength in depth of the top five teams at the event was stronger than the previous event. There were many players competing in Qatar who had also been in Ecuador, who were by now two years fitter, stronger and more experienced squash players and also well-established on the senior PSA tour. Two key factors in New Zealand finishing outside of the top eight was firstly, our original seeding, and secondly, an unfavourable draw against Hong Kong, who finished fifth and almost caused an upset by beating third placed India. Had we drawn USA (who finished eighth) I believe we had the strength and quality to finish sixth.

The players who represented New Zealand at this event did themselves, their parents, coaches and clubs proud. Personally, it was a privilege and honour to be involved in preparing the squad and being a member of the New Zealand team during the event. An emotional and unforgettable journey for all involved. Well done boys.

PAUL HORNSBY High Performance Coach

Jonny Barnett (right), NZ's top ranked junior at the World Teams Championships.



New Zealand Squash Hall of Fame



AVENUE TO VISIT: Christchurch is set to host the 2013 Hall of Fame Dinner, in line with the projected World Squash Federation 2013 AGM.

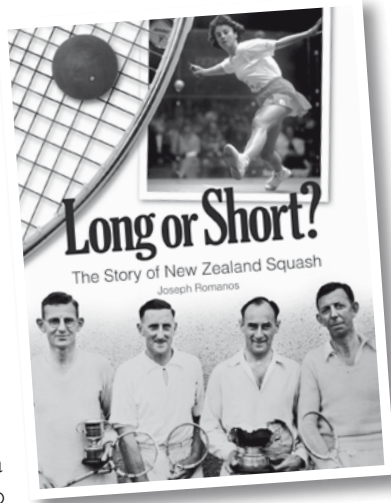
Compared to the first three years of its existence, 2012 has been a somewhat subdued year for the New Zealand Squash Hall of Fame.

2011 finished on a high note with our third group of Honoured Members being inducted at a most enjoyable function held at Remuera Rackets Club, coinciding with the AGM of Squash New Zealand. Norm Coe, Pam Davis, Paul Steel and Ann Stephens now join sixteen previous inductees who had been so honoured. Joseph Romanos once again excelled as MC and raconteur and his interviews of Norm and Pam were particularly memorable. Their respective reminiscences brought back special memories of the game in New Zealand in a different era and were a timely reminder to the attendees as to how much the game has evolved. We were also delighted to be able to bring Paul Steel (not seen often in NZ these days) back from Switzerland for the event.

Earlier this year the New Zealand Squash Hall of Fame was registered as an Incorporated Society in its own right. This means that it remains committed to its prime objective but operates independently of Squash New Zealand although retaining very close links with the national body. Both parties, having previously signed off a Memorandum of Understanding, believe this provides the ideal framework for the Hall of Fame going forward.

The Memorandum of Understanding also recognizes that the Hall of Fame undertakes guardianship and responsibility for

the Shane O'Dwyer Memorial Trust. The principal objective of the Trust is to receive applications and to apply funds to "encourage and promote the development of Squash, in particular junior and youth activities". Grants have been made this year to Megan Craig and Paul Coll. Given the current low interest rate environment the trustees are grappling with how the capital base of the Trust can be grown to allow for regular and meaningful grants to be made.



It has been decided that the next Hall of Fame induction will be held in Christchurch in October 2013 coinciding with the World Squash Federation AGM. This will be the first induction ceremony held in the South Island and promises to be a very special event.

Once again my thanks to the Hall of Fame Management Board comprised of Doug Lawrie, Bill Murphy, Joseph Romanos and

Grant Smith for their ongoing support, willing commitment and dedication to the Hall of Fame's ideals.

DON COTTER Chairman, NZSHoF Board

"Long or Short? - The story of New Zealand Squash" by Joseph Romanos. This history book is available online by visiting (www.nzsquashhalloffame.co.nz)



National Squash Centre



2012 has been a year of steady performance for the National Squash Centre. The influence of Trevor Colyer as our Manager has been considerable and his efforts and enthusiasm have been pivotal in the continuing improvement in operation of the Centre. Trevor's background as a former top NZ Squash player and his continuing active involvement in the sport are a considerable advantage. Recent initiatives include a radio advertising campaign, a new sound system obtained through a NZCT funding grant and a school holiday program for 400 children. The Trust has recently renewed Trevor's contract for a further year.

Our tenant, Subway has continued to operate their business successfully and the rental income we receive from them is financially vital.

Squash New Zealand continue to make good use of the Centre for training and development, and tournaments. Unitec also makes use of the facility as do several local schools and community groups. Auckland District Squash usage has also continued.

Any further development of the Centre remains on hold until such time as there is a serious prospect of obtaining the necessary charitable funding. Also we face significant ongoing maintenance costs as the Centre ages.

During the year our founding Unitec Trustee Andrew Codling resigned and was replaced by Katie Bruffy from Unitec. Andrew has been a real asset to the Trust and was essential to the development of our relationship with Unitec and to the initial creation of the Centre. Squash owes Andrew considerable thanks for his contribution.

The other trustees included Michael Sumpter, Susie Simcock, Margaret Cotter and Tim Marshall all continue as does Jim O'Grady our Board Registrar. The role of Neven Barbour as our Executive Director is essential to the successful operation of the Centre and he continues to contribute his time, energy and experience without reservation.

The Centre remains a valuable asset and facility for Squash, Unitec and the local community.

BRUCE DAVIDSON
Chairman, Board of Trustees



THINGS HAVE CHANGED.

As the old saying goes - there is nothing as constant as change. The last year has been one of change, and then reacting to change to take the club into the future in a new way.

When the World Cup was on in October it was like the country stopped and just watched TV. Our numbers were way down, and November wasn't a whole lot better. It was around this time I thought we needed to make some significant changes to the way the club operates. No-contract gyms started popping up all over the place. This got me thinking. The courts weren't as busy and we needed to make some changes.

So in the new year we launched no-contract options across squash and gym memberships. These range from \$7 a week / secondary student squash or gym, to \$20 a week / squash and gym. Using Debit Success as our debit company we gave this a big push and it has had a positive and significant impact on the club. At the time of writing we have gone from having a dozen people on direct debits at the beginning of last year, to over 240, and climbing. I think we will have 400 or more in a year. This, combined with the larger segment of our squash players who pay as they play and those members who prepay, has turned the year into a healthy one once again and given me belief in our current direction and confidence in our future. Our membership has grown to over 800 and with casuals we would have a customer base of around 2,000.

I strongly recommend to all squash clubs to look at having no-contract options for membership. I think it would make a huge difference to the membership numbers of squash clubs across the country. I cannot overstate this.

People today don't want to commit themselves or their families to a year or so of a membership if they can avoid it. But they are happy to pay a joining fee and a weekly amount, providing they can stop and start it as they wish. The flexibility makes it easy to get them signed up, and by charging weekly clubs can charge more and the customer still sees it as great value. Plus you



don't have to worry about getting the whole amount out of them the next year, it just keeps rolling along.

You do need a good debit system to do this, and I have found Debit Success to be a great partner in providing the back end. Their reporting is first class and their charges are minimal. They have been an integral part in helping us bring about a significant and successful change to the way we offer our services.

If anyone would like to discuss this concept with me for other clubs, I am more than happy to help.

This change, along with us being a multi purpose club, are the main reasons we continue to be successful. With squash, gym, pro-shop, physio, table tennis, sauna, basketball, etc, it makes our offering relevant to our community. We have always prided ourselves as being very friendly and welcoming to our customers and that also is a backbone of our success.

My staff needs to be praised for delivering this.

I think it has been a tough old year for a lot of people in business this last year and Wellington is getting squeezed with the public service shrinking. This affects lots of Wellington businesses, as many are quite dependant on the government sector. So we have to be right on the leading edge with changes in spending patterns, new offerings etc to keep ourselves in the game.



I am particularly proud of what we have been able to achieve this last year in the face of tightening discretionary spending and a changing marketplace. I believe we are well placed for the future.

ROB WALKER
Club K Manager



Volunteer of the Year

Deb Boyd-Collins Devoy Squash & Fitness Centre



"They say diamonds are a girl's best friend, and that's how we describe our Ladies Club Captain Deb Boyd-Collins" says the Devoy Squash & Fitness Centre of their valued committee member Deb Boyd-Collins, the inaugural winner of the national Volunteer of the Year award in 2012.

Deb is actively involved and invests her time in the growth and smooth running of the club that has seen an 85% increase in membership after the opening of their brand new facility late last year. She is always willing to engage with new members and with the influx of beginner players, Deb took it upon herself to provide guidance and motivation. She is fantastic at motivating others to participate and is always determined to retain and re-energise the club's seasoned members.

Deb is pivotal in organising women's squash events – early in the season she organised a ladies only tournament and it was so successful that she organised another one! A number of ladies have subsequently joined as club members or business house team members. Unless she is away at a tournament, Deb is always there for the Sunday Ladies sessions, which sees members and non-members enjoying squash at their own level in a comfortable environment.

It seems like no matter where you look when attending an event or meeting of the club, there Deb is - volunteering her kitchen skills during tournaments or behind the bar as the club's dedicated Bar Manager; captaining her inter-club team or helping run Business House. Deb was also the manager for the F Grade Ladies SuperChamps team, organising the team's flights, accommodation and transport for their trip to Invercargill, where they took out the title. She's also responsible for grading women who want to join the national Grading List.

Deb is full of enthusiasm for community spirit and annually organises a group of 'squashies' to participate in the local Breast cancer walk – helping to support a great charity but also promoting the club at the same time.

"Deb has been and continues to be, a standout and a great example of how much one person can accomplish as an impassioned volunteer".

Deb Boyd Collins - Impassioned volunteer!
Club Captain, fundraiser, working bee helper, event & team organiser as well as kitchen and bar manager.





New Zealand Junior Boy's final, between eventual champion Zac Millar (left) and New Zealand teammate Todd Redman (right).



AUCKLAND WOMEN - NATIONAL INTER-DISTRICT TEAMS CHAMPIONS

Masters Report

Although 2012 has been a relatively quiet year after the buzz of the Trans-Tasman Test win in Nelson during 2011, there was still the Club Teams Champs in Feilding, many local masters events, the Nationals in Napier, and for a small Kiwi contingent of 30 odd, the World Masters Championships in Birmingham.

NATIONAL CLUB MASTERS TOURNAMENT – Feilding

The 2012 New Zealand Club Masters competition was hosted for the first time by Feilding Squash Rackets club. 16 teams entered from the Manawatu, Wanganui, Wellington, Waikato and Auckland areas with a sizeable entry of eight teams from the large and nearby SquashGym Palmerston North. The draw was split into two eight draws, a Championship draw and a Division One draw. Teams consisted of three players each, player age varied across the teams but the spirit of the tournament was fantastic with many more women competing this year. Many positive comments were received about the hospitality provided by the Feilding Club, and indeed the social atmosphere of the event. The Championship final on the Sunday was played between top seeds Mitchell Park and defending 2011 champions SquashGym Palmerston North and saw some top level play. First on was Mitchell Park's NZ Masters rep Mickayla Kerr who was too consistent and accurate in beating Palmerston North's Rob Brownrigg three love. In the battle of the number ones, SquashGym's Grant Smith tried hard and had a real challenge against the higher graded Corey Love. Smith gave it all but succumbed after a big effort in a close three sets. Pegging one back for Palmy and last on was Jason Burton-Brown who beat Mitchell Park's number three Paul Barnett, also in three games. Final result was 2-1 and the 2012 champions are Mitchell Park.

Results

Championship Winner: Mitchell Park, Runner up: SquashGym Palm Nth, 3rd: Silverdale A, Auckland. Division One Winner: SquashGym Palm Nth 8, Runner up: SquashGym Palm Nth 4, 3rd: SquashGym Palm Nth 1.

A great Masters tournament was had by all and at the Players' Meeting it was decided that the 2013 hosts would be Mitchell Park, Wellington, and to investigate increasing the number of players per team to four. Rule variations are currently being drafted.

NZ MASTERS CHAMPIONSHIPS - Napier

The usual camaraderie existed in this big family group, with fierce competition and sledging either side of the glass back, countered with convivial banter in the social zones.

The effort of the team from the Hawkes Bay Squash Rackets Club was huge, with President Scott Applegate and Club Managers Jacquie and Murray Sutherland running a tight but welcoming ship.



Corey Love (right), winner of the NZ 35-39 Age Group Masters title for 2012, with Mike Pittams (Squash NZ)

The hospitality, organisational detail, transport, social events, and hosting responsibilities were all superb and no player or official was left wanting.

All the appropriate people were thanked in an official capacity at the event however special mention must go to Jacquie who worked tirelessly from months out to ensure a smooth well-oiled Squash Championship transpired.

The players meeting drew a crowd 4-5 times larger than usual and robust discussions ensued, with Michael Pittams a welcome Squash New Zealand representative. The general consensus of opinion is the calendar timing of the NZ Masters Nationals is correct as long as clashes with other major events can be minimised by Squash New Zealand. It is imperative to gain early knowledge of potential participating teams at the national event, thus enabling a 'player market' to be created to boost those smaller districts who struggle to complete a full 10 person contingent.

There were many exciting individual matches throughout the grades, and deserving trophy winners emerged from the pack at the end of an exhausting weekend.

Auckland had a close tussle with the Bay, eventually losing by a set in a count-back, and Canterbury made the final by beating Waikato in a count-back, although losing debutant 35+ player Juliette Smith to a ruptured achilles during pool play.

In the first place play off the Bay proved too strong across the court for a gallant Canterbury, Auckland triumphed for third over Wellington, with Waikato and Eastern filling the minor placings.

Canterbury won the minor consolation prize of supreme skit with some dodgy displays of the flesh.

The changing room towels provided by Alsco were once again a welcome hit.

WORLD SQUASH MASTERS – Birmingham

Just over 30 New Zealand players travelled to the World Masters Championships in Birmingham, and achieved some strong results. Aside from the usual pleasures of catching up with old friends, highlights included the venue and organisation in general. Staff and volunteers were friendly and helpful, the referees well organised and venues and timing of matches very clear, which meant matches generally ran to time. The extraordinarily difficult task of handling plates, injuries and withdrawals seemed to be handled reasonably well. Whilst the city of Birmingham and its surrounds had been unfairly maligned by New Zealand based English citizens, it has much to offer locals and visitors alike.

The only negatives to come out of the event were the seeding process, which was insufficiently robust, and the scoring system. PAR to 11 was used, which resulted in some very short matches and widespread dissatisfaction from the players. It is hoped that these issues will be looked into and improved for the Hong Kong edition of the event in 2014.

THE ROB ROCHE TROPHY 2012 – Trevor Colyer

Below is an excerpt from the presentation of the above award.

Trevor began his squash career at the tender age of 14 and over the years he had some notable performances at National championships. In 1972 in Dunedin he stunned top seed Trevor Johnston in the quarter finals, and the following year made the final before going down in four tough games to Neven Barbour.

His international highlight was reaching the last eight of the British amateur in 1975, eventually bowing out to the formidable Qamar Zaman. The following season he beat Kevin Shawcross, then the world's number one amateur. In 1978 he had his best tournament performance, winning the Queensland Open by beating Frank Donnelly, Terry Cheetham and Ethan Yeates, three of Australia's leading players in successive matches.

He was the sort of opponent other players in the draw feared meeting early on, however during his masters career he has illustrated that he can penetrate deep into the tournaments, as evidenced by his stream of success at all levels.

He was a member of numerous Auckland Masters teams that won the NZ title every year between 1985 and 1994 and later a member of the Bay of Plenty team.

He represented the NZ Masters Team in the

Trans-Tasman Test Series six times spanning 20 years and has claimed five national masters titles beginning as a young 40+ player.

His World Masters record is also impressive.

1991 - North Shore 1st M40+ Beat Neven Barbour

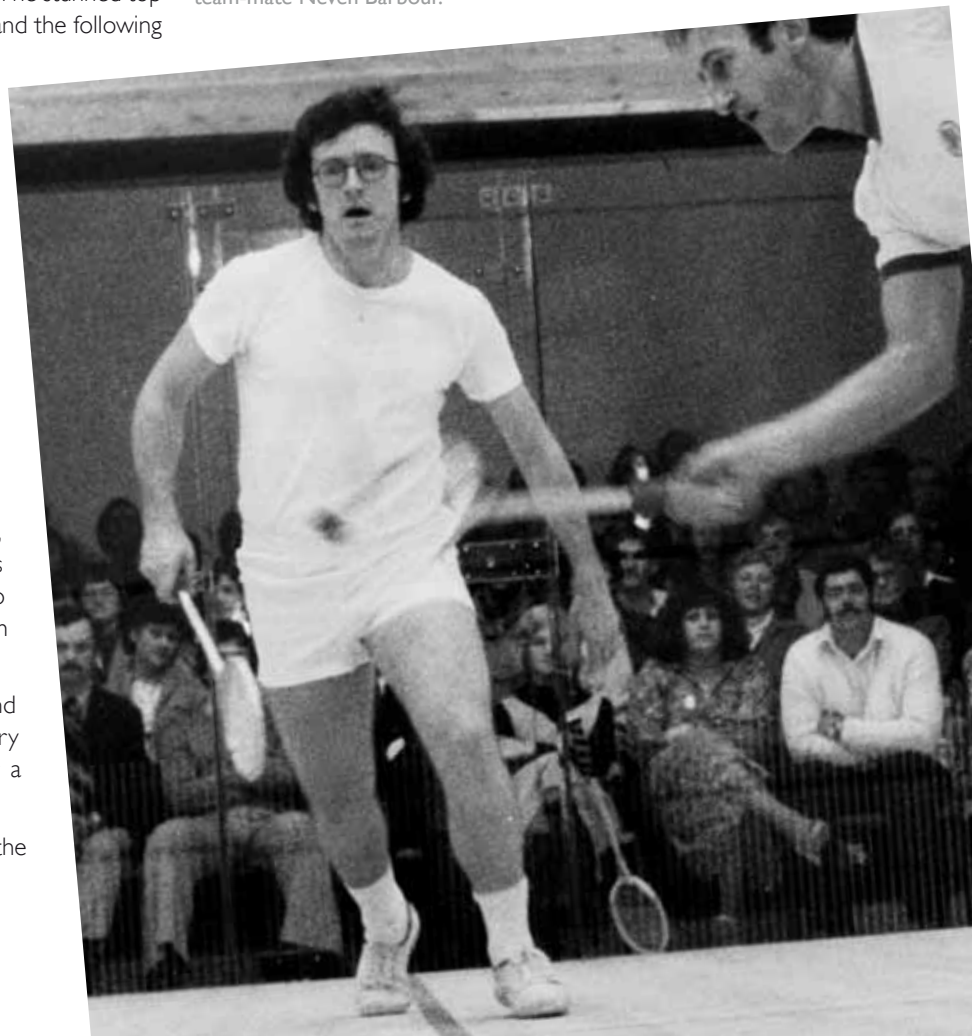
2001 - Melbourne 2nd M 50+ lost to previous world ranked Ahmed Safwat

2006 - Cape Town 2nd M55+ Lost to previous world ranked Johnny Leslie

2008 - Christchurch lost in semi to eventual winner

2013 is a Trans-Tasman Test year and players are looking forward to making the trip to Canberra to defend the Vic Belsham Trophy.

2012 Rob Roche Trophy winner - Trevor Colyer, seen here in his younger days in one of his many tussles with New Zealand team-mate Neven Barbour.



IMAGE

Squash New Zealand's Profiles & Communications



World ranked number 19 and
New Zealand Squash's poster
girl Jackie Hawkes



2012 Year of Women's Squash



In previous years, Squash NZ has coordinated national Open Day campaigns that focused on one day of the year, but this year, it was decided to run a year-long campaign with a defined focus and thus, the Year of Women's Squash was born. It was a national campaign to encourage Districts and clubs to focus on promoting squash to women and girls, to encourage them to participate more in our sport. Squash NZ produced some resources, case studies and ideas for clubs to use to introduce more women and girl members but then it was up to the clubs and Districts to use these in an appropriate way that was within their capability.

Squash NZ will be undertaking a formal review of the campaign in November-December. But whilst formal data is not yet available on the success of the programme, anecdotal data suggests that many clubs have introduced new programmes and initiatives, encouraged by the national campaign.

CASE STUDY: SQUASH CITY INVERCARGILL

The club introduced a Sunday afternoon Introduction to Squash session and have been overwhelmed with the success of the programme. The initiative has seen many women join the club and some have even signed up their whole family. After the initial success of the pilot programme, the club extended the sessions and introduced a new session to meet the abilities of the participants – beginner and extended. The

club followed up this initiative by including a separate grade in their Open Tournament specifically for the participants of the Sunday sessions. Some quotes from the participants include:

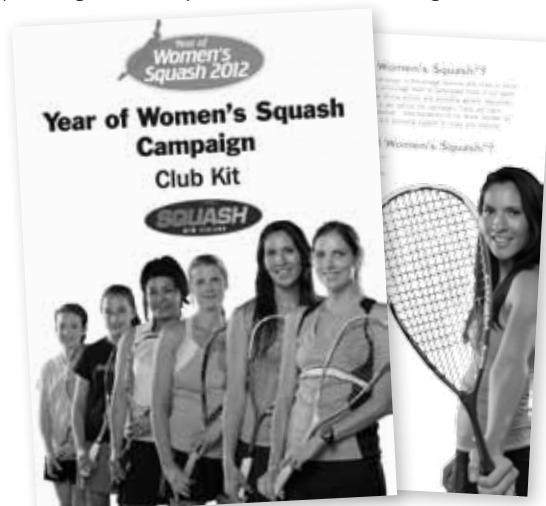
"It's getting addictive"

"One of the best sports I have played"

"Have joined the family so we can come down during the winter and have time together"

"I look forward to my time out from the kids on Sunday"

As a spin-off success story, the programme facilitators who attended a Coach Development session have enjoyed their coaching so much that they are keen to do more, keep up-skilling and have joined the club's coaching team.





PLAY Year of Women's Squash

SQUASH

FOR FUN
FITNESS
FRIENDS
& FAMILY

Squash is a great game for Women for many reasons but particularly for Fun and Fitness. Plus it's great value for money too!

Contact your local club on how to play...

www.squash.co.nz

First Sovereign

After the success of the annual campaign 2013 has been declared the

YEAR OF YOUTH SQUASH (YoYoS)

to coincide with the pilot of a national squash in schools programme and to encourage clubs to introduce or improve their junior programmes and initiatives.

2012 Squash Club of the Year

dame susan devoy
squash  **fitnesscentre**
supported by BayTrust



October 2011 saw the culmination of many years planning and fundraising allowing the Devoy Squash & Fitness Centre in Tauranga to open. The \$1.8m project was funded by the sale of existing land and buildings along with over \$1.0m of grant funding. Land was provided at no charge by Tauranga Boys College in return for court access. A small dedicated group of 5 members spent countless hours over 4 years finalising the detail and funding for this complicated project. The complex currently has 4 x ASB squash courts (3 with moveable walls) with the building designed to accommodate 2 more courts as funds permit.

PARTNERSHIPS BUILT

This project was only made possible by the collaboration and partnership with Tauranga Boys College. Without access to the high profile site it is highly likely the project could not have proceeded. This relationship extends beyond real estate and squash has now become an integral part of the college curriculum. Students utilize the courts through recreational and high performance activities and a growing group of staff have become members.

ARCHITECTURALLY DESIGNED FACILITIES

The building is architecturally designed with a single level design allowing for a very interactive and dynamic atmosphere



for members and visitors. Where possible the best fixtures and fittings have been allowed with a strong focus on providing the best court playing surfaces (ASB walls and glassbacks from Germany and floors from Finland). Furniture is contemporary and compliments the modern design of the complex. Natural light is a strong design feature with a 150m² fully enclosed deck leading through large sliding doors into the social area – all north facing for maximum sun. The complex was officially opened by the Prime Minister John Key in March 2012.

The complex is staffed 6 days a week with a full time manager to handle administration, membership and booking enquiries. The office, proshop, bar & café area is designed so one person can manage all aspects during off peak times with extra volunteers required during events.

MEMBERSHIP GROWTH

Membership growth has exceeded all budgets with an 80% increase in 11 months of operation. On opening the membership was 265. This has grown substantially and now stands at 480.

The Committee is currently considering closing the membership until the 2 new courts can be constructed. The

200+ new members have come from a wide cross section of the community with a large quantity having played squash previously and for various reasons drifted away from the game.

There is no doubt, the modern facilities and much higher profile of the new complex, has been a major contribution to this growth. Preferred senior membership subscription is by monthly payment at \$29.95 per month (minimum term 12 months). This monthly payment option offers a number of benefits to the club as the financial barriers to entry are lessened substantially, membership renewal drop-offs have reduced and a regular cash flow is maintained. All bookings and court management are controlled through the A-Base online booking system and this is critical to managing the large membership base and numerous other users.

Court activity has steadily increased throughout the year as membership has grown. Weekday usage is strongest with courts operating at over 90% capacity during peak playing times from 11am to 7pm. Since opening a massive 25,000 individual games of squash have been played with close to 3,000 games a month currently being played. The junior program for Primary and Intermediate students is also fully subscribed.

COMMUNICATIONS

Regular communication to members is integral to engaging the membership in all activities around the club. All members receive email newsletters every 10-14 days, our Facebook

page is kept current with internal and external activities while the website (www.devoyssquashandfitness.co.nz) acts as the main promotional medium for prospective and new members.

ON-COURT SUCCESS

Competitive activity has steadily increased during the year with record numbers playing Interclub, tournaments and Club Champs. Two national titles were won this year (B Grade Men & F Grade Women). Two tournaments have been held to date, BOP Open (150 entries) and B Grade Tournament (98 entries) with a Masters tournament planned before years end. We also hosted the NZ Secondary Schools Teams Competition (255 entries) along with 3 other local clubs. Tauranga Boys College won the boys title for the first time.

A fundraising strategy is currently being formulated to complete stage 2 of the building project (\$250K), including the remaining 2 squash courts, installation of re-locatable gallery seating for all courts and high level marking stands. This is expected to be completed in 2013.

DAME SUSAN DEVOY

President



TAURANGA BOYS HIGH SCHOOL - NZ SECONDARY SCHOOLS BOY'S CHAMPIONS



DEVOY SQUASH & FITNESS - NATIONAL SUPERCHAMPS WOMEN'S F GRADE CHAMPIONS



DEVOY SQUASH & FITNESS - NATIONAL SUPERCHAMPS MEN'S B GRADE CHAMPIONS

Communication & Stakeholder Relationships



In the last year, Squash New Zealand has implemented a communication strategy that aimed to connect with all of our stakeholders, in line with the first strategic goal in the current Strategic Plan: "Squash NZ is connected with every person and facility associated with the game".

A VIBRANT NEW WEBSITE

In March this year, Squash NZ unveiled a new-look website with a number of great new features, including Facebook integration, a searchable national events calendar and an integrated iSquash Clubs Map. It is easier to find things with a simplified menu structure and a Google-powered site search. The page is visually more appealing with more images, prominent news articles and a direct iSquash link.

Squash NZ has had some very positive feedback about the site from players, clubs and even other sports organisations. Some key statistics highlight the site's success:

- 44% increase in page views (from 43,848 to 63,499)
- 5% increase in site visits (from 22,762 to 23,913)
- decreased the bounce rate by 12%
- increased the average duration of each visit
- increased the number of pages per visit

The Content Management System (CMS) is very quick and easy-to-use which means getting information out to the wider squash community is no longer the time-consuming process it previously was.

ENGAGING SOCIAL MEDIA

An important part of the communication strategy was to engage in two-way communication with the squash community and social media was seen as an important tool for this. As a result, Squash NZ created a Facebook page (www.fb.com/SquashNZ) which now has nearly 1000 fans and a Twitter handle (@SquashNZ) which now has over 100 followers. The pages are maintained by two staff members utilising the free scheduling and integration tool Hootsuite. The sites are used to share relevant information for the squash community including links to articles, photos, results from players overseas, squash in the media, event information, news, video clips, and other interesting tidbits from squash in New Zealand and the world. Squash NZ also has a YouTube channel at www.youtube.com/SquashNewZealand

Facebook fans regularly engage with Squash NZ through the Facebook page through liking updates and by posting their own photos, news etc.

MORE TRADITIONAL METHODS

Whilst the website and social media are great tools to communicate in the modern world, Squash NZ believes that a variety of methods need to be utilised as we recognise that people like to communicate in different ways. We continue to produce a monthly eight-page magazine-style newsletter "From the Balcony", which is sent directly to all registered players through iSquash and regularly receives positive feedback. We also completed an annual roadshow, visiting 34 clubs and hosting 14 roadshow events which attracted over

250 participants. Squash NZ cannot underestimate the value of this face-to-face level of communication and recognise it is important to continue this event annually.

LISTENING TO OUR PEOPLE: STAKEHOLDER SURVEY

Squash NZ, in partnership with Sport NZ (formerly SPARC), undertook a stakeholder survey in September 2011 to ensure that the squash community has a chance to feedback on the performance of Squash NZ. From this, a Response Strategy was developed, published and implemented and we continue to make improvements based on this survey. Every month

we feature a "You Said, We Did" segment in our newsletter which highlights the actions that Squash NZ are taking, in response to the feedback. The World Squash Federation were so impressed that Squash NZ were invited to present on the survey process and subsequent strategy at the World Squash Conference.

PENNIE BALL

Development Director

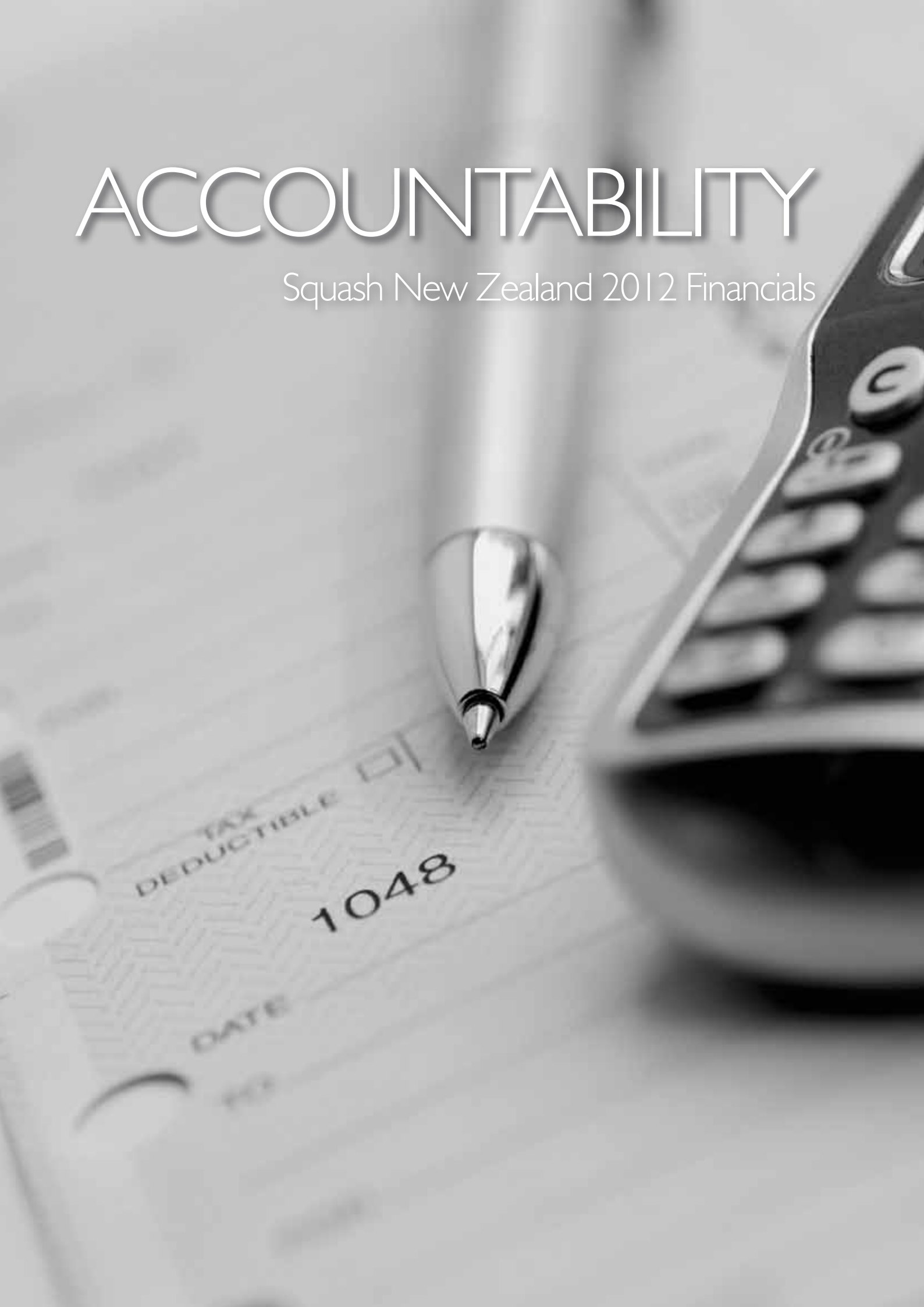


Social Media is fast becoming one of the easiest and best choice of communication in today's environment. Squash NZ is embracing this, with Facebook, Twitter and You Tube.

[facebook.com/SquashNZ](https://www.facebook.com/SquashNZ)
twitter.com/squashnz

ACCOUNTABILITY

Squash New Zealand 2012 Financials





Independent Audit Report

To the Readers of the Financial Statements of New Zealand Squash Incorporated

We have audited the financial statements of New Zealand Squash Incorporated on pages 51 to 57 which comprise the balance sheet as at 30 September 2012, and the income statement, statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

NEW ZEALAND SQUASH INCORPORATED RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Executive Council is responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the Executive council determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITIES

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand).

Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, New Zealand Squash Incorporated.

OPINION

Basis for Qualified Opinion on Financial Position and Financial Performance

In common with organisations of similar nature, control over income in Club Kelburn prior its being recorded is limited, and no practical audit procedures exist to determine the effect of this limited control.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements on pages 51 to 57:

- Comply with generally accepted accounting practices in New Zealand;
- Give a true and fair view of the financial position of New Zealand Squash Incorporated as at 30 September 2012, and its financial performance for the year then ended.

OTHER MATTERS

Last year's accounts had been qualified on the same basis as this year.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

We have obtained all the information and explanations we have required.

In our opinion proper accounting records have been kept by the organisation as far as appears from our examination of those records.

A handwritten signature in black ink, appearing to read "Cameron McGregor".

Cameron McGregor BCOM FCA
McGregor Bailey Chartered Accountants
2 Crummer Road, Ponsonby, Auckland 1144, New Zealand

Date: 13 November 2012



NEW ZEALAND SQUASH (INC)

Consolidated Statement of Financial Position

As at 30 September 2012

	Note	2012 \$	2011 \$
Accumulated Funds			
Opening Balance as at 1 October		1,021,809	1,037,008
Surplus / (Deficit) for the Year		30,363	(15,199)
Total Accumulated Funds		1,052,172	1,021,809
Represented By:			
Current Assets			
Cash on Hand		160	160
Current Accounts		264,980	259,432
On Call Accounts		589,630	458,826
Term Deposits		197,384	187,627
Accounts Receivable	3	39,147	109,019
Stock on Hand	1	60,099	66,320
Payments in Advance	4	33,000	16,199
Total Current Assets		1,184,400	1,097,583
Investments			
Loans to National Squash Centre		29,310	58,617
Total Investments	5	29,310	58,617
Non-current Assets	6	232,259	257,875
Total Assets		1,445,969	1,414,075
Current Liabilities			
Accounts Payable		174,270	177,340
GST Payable		21,142	31,949
Sundry Accruals	7	34,114	13,727
Income in Advance	8	164,271	169,250
Total Current Liabilities		393,797	392,266
Total Liabilities		393,797	392,266
NET ASSETS		1,052,172	1,021,809

For and on behalf of the Board:

Chairperson

CEO

13 November 2012



NEW ZEALAND SQUASH (INC)

Consolidated Statement of Financial Performance

For the year ending 30 September 2012

	Note	2012 \$	2011 \$
INCOME			
Levies & Subscriptions			
Affiliation Levies	9	433,676	436,256
Grading Levies		15,654	16,510
Associate Memberships		3,343	3,776
Total Levies & Subscriptions		452,673	456,542
Public Sector Grants			
SPARC		548,250	498,750
Total Public Sector Grants		548,250	498,750
Other Grants, Sponsorships & Income		69,527	50,598
Total Grants, Sponsorships & Income		69,527	50,598
Investment Income			
Club Kelburn	10	100,711	115,887
Interest		16,513	22,419
Total Investment Income		117,224	138,306
Sundry Income		58,594	79,761
TOTAL INCOME		1,246,268	1,223,957



NEW ZEALAND SQUASH (INC)

Consolidated Statement of Financial Performance

For the year ending 30 September 2012

Note	2012	2011
	\$	\$
EXPENDITURE		
Management & Operations		
Governance	56,032	56,217
Salaries & Fees	185,845	207,464
Office Expenses	45,323	36,200
Professional Fees	8,940	8,940
Staff Expenses	11,187	10,523
Total Management & Operations	307,327	319,344
Special Projects	29,934	105,449
Promotion & Marketing	26,687	17,269
Regional Development	309,234	253,471
Education & Development	-	(37)
Gradings & Rankings	34,414	29,311
National Events	46,067	50,555
High Performance Programme	402,304	400,076
Total Expenditure before Depreciation	1,155,967	1,175,438
Provision for Doubtful Debts	15,707	31,307
Depreciation	43,835	33,670
Unrealised Exchange Loss	303	1,335
Gain on Disposal of Assets	(93)	(2,594)
Total Expenditure Including Depreciation	1,215,905	1,239,156
NET SURPLUS / (DEFICIT) FOR THE YEAR	30,363	(15,199)

This statement must be read in conjunction with the Notes to the Financial Statements on Pages 54-57 and the Audit Report on Page 50

NEW ZEALAND SQUASH (INC)

Consolidated Statement of Movement of Equity

For year ending 30 September 2012

Note	2012	2011
	\$	\$
Accumulated Funds		
Opening Balance as at 1 October	1,021,809	1,037,008
Surplus / (Deficit) for the Year	30,363	(15,199)
Total Accumulated Funds	1,052,172	1,021,809



NEW ZEALAND SQUASH (INC)

Notes to the Financial Accounts

For the year ended 30 September 2012

I - ACCOUNTING POLICIES

Statement of Accounting Policies

Differential Reporting

New Zealand Squash (Inc) is the New Zealand national sporting organisation responsible for the control, advancement and regulation of the game of squash throughout New Zealand. New Zealand Squash (Inc) is incorporated under the Incorporated Societies Act 1908.

The Association qualifies for differential reporting as it is not publicly accountable and does not qualify as "large", as defined within the New Zealand Institute of Chartered Accountants framework for differential reporting. The entity has taken advantage of all the differential reporting exemptions available to it.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been followed. Accrual accounting is used to match income and expenditure.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and of financial position have been applied:

Operating Leases

Operating lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are recognised in the determination of operating profit in equal instalments over the term of the lease (refer Note 11).

Stock

Stock for New Zealand Squash has been valued at net realisable value. Club Kelburn stock is valued on a weighted average basis.

Goods & Services Tax

The financial statements have been prepared on a GST exclusive basis. Accounts Receivable and Accounts Payable are stated inclusive of GST.

Income Tax

New Zealand Squash Inc is exempt for Income Tax as an amateur sports club, under Income Tax Act 2007, No 97, s CW 46.

Fixed Assets

All fixed assets are recorded at cost less accumulated depreciation to date.

Depreciation

Depreciation is calculated on a diminishing value basis or straight-line method on all properties. Some plant and equipments are provided at rates that will write-off the cost of the assets to their estimated residual values over their useful lives. The associated depreciation rates for each class of assets are as follows:

Buildings & Improvements	3.6%	- 31.2%
Motor Vehicles	20.0%	- 26.0%
Office Equipment	10.0%	- 80.4%
Plant & Equipment	9.0%	- 60.0%
Software	10.0%	- 48.0%
Sports Equipment	10.0%	- 60.0%

Investments

Investments are loans advanced to clubs for renovations and development and are stated at cost less any provisions or write-offs (refer Note 5).

Foreign Currencies

Transactions in foreign currencies are converted at the New Zealand rate of exchange at the date of the transaction. At balance date foreign monetary assets and liabilities are translated at the closing rate, and exchange variations arising from these transactions are included in the statement of financial performance as operating items.

Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on a basis consistent with those used in previous years.

2 - INVENTORY COMMITMENTS

Some inventories are pledged as security for liabilities. Inventory is subject to retention of title clauses.

3 – ACCOUNTS RECEIVABLE

	2012	2011
Accounts Receivable	45,547	129,019
Less Provision for Doubtful Debts	(6,400)	(20,000)
Total Accounts Receivable	39,147	109,019

4 – PAYMENTS IN ADVANCE

	2012	2011
ACC Levy	2,037	1,723
Computer Expenses	2,650	3,550
Consultant Fees	120	844
Courier Tickets	515	-
Insurance	3,708	7,019
Travel Expenses	4,607	3,063
World Womens Champs	17,710	-
World Mens Champs	1,653	-
Total Payments in Advance	33,000	16,199

5 – INVESTMENTS

	2012	2011
National Squash Centre Charitable Trust	293,073	293,073
Less Provision for Doubtful Debts	(263,763)	(234,456)
Total Investments	29,310	58,617

Advancement Date :	31 October 2001
Terms :	Original Term Five Years increased to 9 Years
Repayment Date :	Original Date of Repayment 31 October 2006 extended to 31 October 2013
Interest Rate :	0.0% per annum
Security :	Unsecured

New Zealand Squash views the above loan of \$293,073 as a strategic investment in the long term future development of squash. The Board has extended the repayment date of this loan to October 2013.



No interest has been charged since the inception of the advance.

A provision for doubtful debts has been made to write this investment off over 10 years.

6 - FIXED ASSET & DEPRECIATION SCHEDULE

Description	Cost	Opening Book Value	Additions/ (Disposals)	Depreciation	Accumulated Depreciation	Closing Book Value
Trophies	500	500				500
Motor Vehicles	13,860	6,630		1,194	8,424	5,436
Plant, Equip & Fittings	271,299	17,107	(1,124)	19,130	223,491	46,684
Computer Software	178,098	167,972	(3,731)	17,878	42,574	131,793
Sports Equipment	222,925	26,059	4,570	8,514	204,516	22,979
Buildings	775,399	30,940		11,709	756,168	19,231
Leasehold Improvements	276,466	8,667		3,031	270,830	5,636
Total	1,738,547	257,875	(285)	61,456	1,506,003	232,259

7 - SUNDRY ACCRUALS

	2012	2011
Holiday Pay Accrued	34,114	13,727
Total Sundry Accruals	34,114	13,727

8 - INCOME IN ADVANCE

	2012	2011
SPARC	136,350	130,500
Ball Sponsorship	14,250	14,250
Lion Foundation	-	20,000
NZ Community Trust	11,921	-
Pelorus Trust - Grant	300	4,500
Debtor Credit Balances	1,450	-
Total Income in Advance	164,271	169,250

9 - LEVIES & SUBSCRIPTIONS

Affiliation levy income for the 2012 year was calculated on an SEM rate of \$30.95 plus GST.

10 - CLUB KELBURN

Club Kelburn is a court, gym and retail equipment facility owned by New Zealand Squash Inc. Its financial accounts are included as part of New Zealand Squash Inc.

The following is a summarised Statement of Financial Performance for Club Kelburn for the year ended 30 September 2012.

Income:	2012	2011
Operating Income	120,813	132,974
Court Fees	181,376	188,923
Gear Hire	9,957	12,312
Gym, Aerobics, Sauna & Sunbed	193,735	204,073
Sponsorship & Promotion	4,320	1,050
Interest Received	7,564	8,385
Recoveries	29,190	27,624
Other Income	28,916	9,567
Total Income	575,871	584,908

continued from page 56

	2012	2011
Less: Expenditure		
Cost of Sales	68,577	75,593
Bank Fees	2,606	2,895
Depreciation	17,619	24,292
Insurance	13,441	9,079
Management & Sundry	255,016	249,520
Power & Utilities	44,379	43,040
Rent	45,337	45,337
Repairs & Maintenance	28,185	19,265
Total Expenditure	475,160	469,021
Net Surplus	100,711	115,887

11 - CAPITAL & LEASE COMMITMENTS

Capital Commitments

Club Kelburn has accepted a commitment of \$26,000 for the development of additional gym space.

Operating Lease Commitments

Lease commitments under non-cancellable operating leases:

	2012	2011
Photocopier - NZ Squash		
Current	7,436	7,608
Non-current	21,087	28,382
Total	28,523	35,990

A new lease was signed on 31 May 2011. The term of the operating lease is 60 months and expires 31 May 2016.

	2012
Eftpos - Club Kelburn	
Current	599
Non-Current	400
Total	999

A new lease was signed in June 2011. The term of the operating lease is 36 months and expires June 2014.

12 - CONTINGENT LIABILITIES

New Zealand Squash as one of the settlors of the National Squash Centre Charitable Trust has a contingent liability towards the repairs of a leaking roof at National Squash Centre. There has been no determination as to cost at the date of this audit and there are joint funds which would be extinguished before New Zealand Squash would become liable.

MEMBERSHIP

Squash New Zealand 2012 District Returns



2012 Membership Returns

Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
NORTHLAND						
Bream Bay	12	1	0	0	5	13
Dargaville RF & SC	18	13	20	2	2	53
Kerikeri	35	21	9	7	17	72
Kamo Rugby	41	27	23	22	4	113
Kaitaia T & SC	25	15	31	30	46	101
Manaia	38	20	8	6	12	72
Mangakahia	25	23	20	9	20	77
Maungaturoto	30	28	15	12	5	85
Mid Western	11	13	11	5	1	40
Southern (Te Kopuru)	6	5	2	0	3	13
Whangarei	63	22	17	10	28	112
Wellsford	35	25	14	19	4	93
Waipu Rugby & Squash Club	7	2	3	0	2	12
Total	346	215	173	122	149	856
AUCKLAND						
Auckland Squash Centre	16	9	1	0	0	26
Browns Bay	112	25	29	12	50	179
Belmont Park	38	33	47	14	4	100
Devonport	35	6	27	5	2	73
Harcourts Eden Epsom	236	68	93	31	176	428
Franklin	84	28	40	7	16	159
Herne Bay/Ponsonby	116	48	18	5	11	187
Henderson	139	74	38	29	95	280
Howick	95	22	17	5	24	139
Kumeu	36	9	7	1	15	53
Maramarua	10	12	3	0	6	25
Manurewa	69	64	22	20	40	175
North Shore	128	31	38	22	18	219
Papakura	62	31	35	14	25	142
Panmure	177	54	35	15	172	281
RNZAF	19	18	0	0	0	37
Red Beach	48	21	19	9	12	97
Remuera	300	85	55	12	103	452
Royal Oak	190	80	51	28	190	349
Shepherds Park	3	4	1	0	1	8
Silverdale	37	14	4	0	2	55
Te Papapa	60	17	0	0	56	77
Titirangi T & SC	144	52	25	8	96	229
Te Kauwhata	24	11	1	0	1	36
Weymouth	17	12	0	1	0	30
Waiuku Golf & SC	12	6	25	8	45	51
Warkworth	51	37	45	29	92	162
Total	2258	871	676	275	1252	4049



Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
WAIKATO						
Aria	19	19	5	5	2	48
Cambridge	79	43	21	10	26	153
Frankton	26	3	1	1	14	31
Hamilton S&T	139	51	14	15	67	219
Hamilton OBRF	36	27	8	1	24	71
Huntly	21	21	13	14	11	69
Lugton Park	48	31	13	6	26	98
Leamington Rugby	42	24	9	1	9	76
Mercury Bay	3	5	0	0	4	8
United Matamata	76	48	35	23	41	182
Morrinsville	56	43	19	11	19	129
Ngaruawahia	25	22	1	1	7	49
Otorohanga	28	22	0	0	0	50
Paeroa SC	28	18	9	10	14	65
Ruakura SC	81	43	20	3	85	147
Te Aroha	33	28	8	4	27	73
Thames SC	49	19	35	23	50	126
Te Kuiti SC	29	22	5	5	9	61
Taumarunui	23	27	5	8	12	63
Taupiri Rugby	16	15	0	0	1	31
Te Rapa SC	34	28	18	7	10	87
Te Awamutu	73	50	34	11	36	168
Waihi	9	10	7	6	1	32
Whangamata	9	6	3	1	0	19
Waikato Hospital	28	17	1	0	23	46
Total	1010	642	284	166	518	2101

BAY OF PLENTY

Edgecumbe	37	30	17	11	39	95
Geyser City	68	29	11	7	16	115
Galatea Social	33	29	6	3	0	71
Katikati	40	37	20	10	36	107
Kawerau	4	0	0	0	0	4
Lakes High	48	25	15	10	29	98
Marist	23	14	2	0	12	39
Mount Maunganui	85	44	25	12	62	166
Putaruru	22	29	6	7	21	64
Reporoa	18	18	13	4	18	53
Devoy Squash & Fitness	99	71	52	22	67	244
Ti Street Squash Centre	9	3	5	1	0	18
Taneatua	19	21	0	0	2	42
Tokoroa	26	24	25	16	14	91
Te Puke	73	54	40	35	30	202
Taupo	50	37	19	9	10	112
Whakatane	45	19	14	1	31	79
Waikite Valley	23	13	11	6	30	53
Total	722	497	281	154	417	1653

Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
EASTERN						
Surf City Squash	45	20	9	7	20	81
Hawkes Bay SC	79	43	29	14	57	165
Hawkes Bay LTSC	75	32	15	10	26	132
Havelock North	102	27	19	4	37	152
Hastings T & SC	90	56	23	22	63	191
Gisborne HSOB	24	16	25	6	12	71
Takapau SRC	10	4	0	2	3	16
Waipukurau SC	18	10	1	2	6	31
Total	443	208	121	67	224	839

CENTRAL

Ashhurst-Pohangina	23	23	22	20	54	88
Dannevirke	27	6	4	0	27	62
Eltham	24	14	8	2	16	48
Feilding	41	20	7	4	43	72
Foxton	10	9	3	0	8	22
Hawera LT & SC	57	31	7	7	5	102
Inglewood	59	38	12	8	49	117
Kawaroa Park	157	77	34	3	91	271
Levin	29	11	1	3	18	44
Ohakune	34	22	18	8	2	82
Ohakea	12	3	0	0	5	15
Okato	37	19	24	15	18	95
Opunake	22	18	0	0	2	40
Patea	11	9	2	1	0	23
SquashGym Palmerston Nth	353	160	135	56	394	704
Rivercity	41	19	2	5	13	67
Rangitikei	45	30	10	9	38	94
Stratford	35	24	2	0	17	61
Taihape	46	24	11	7	15	88
Tararua	46	23	17	12	24	98
Wanganui	117	47	16	4	74	184
Waitara	15	7	0	0	4	22
Total	1241	634	335	164	917	2399



Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
WELLINGTON						
Celtic	16	10	2	0	3	28
Club Kelburn	5	1	2	0	0	8
Fraser Park	66	26	11	7	32	92
Island Bay	141	44	12	5	63	202
Kapiti	84	19	24	10	67	137
Khandallah	90	52	27	12	36	181
Mana	65	13	22	9	33	109
Marlborough COBS	39	38	35	18	19	130
Motueka	39	31	11	10	38	91
Mitchell Park	106	28	35	14	35	183
Marlborough	41	24	10	9	16	84
Masterton	57	29	51	10	25	147
Martinborough	28	27	29	17	7	101
Nelson	38	12	20	2	4	72
Otaki Sports	15	2	4	2	6	23
Red Star	63	31	18	21	0	133
Tawa	160	84	59	22	180	325
The Thorndon Club	107	39	6	2	68	154
Takaka	26	16	14	4	34	60
Squash @ Upper Hutt	89	27	51	14	70	181
Waimea Squash	51	26	10	6	26	93
Waikanae	34	13	7	1	26	55
Wainuiomata	35	21	4	2	18	62
Total	1395	613	464	197	806	2651

Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
CANTERBURY						
Amberley	28	19	5	6	11	58
Burnside	122	60	31	10	59	223
Christchurch	126	49	26	7	76	208
Chch Football	152	66	49	28	88	295
Cashmere	23	15	0	0	1	38
Greymouth	47	14	3	1	12	65
Hoon Hay	46	16	12	4	9	78
Hokitika	9	2	0	0	0	11
Squash HQ	2	1	0	0	3	3
Kaikoura	48	26	3	0	26	77
Kaipoi	24	17	7	7	21	55
Lincoln	13	13	0	0	0	26
Linwood	30	22	4	4	8	60
Malvern	39	15	7	2	8	63
Mount Pleasant	49	20	16	4	31	89
Oxford	13	11	2	1	1	27
Rangiora	51	18	9	4	18	82
Richmond Workingmens	32	19	5	0	8	56
Sumner T & SC	45	15	4	0	10	64
Squashways Canterbury	42	0	2	0	1	45
Westport	17	5	7	2	16	31
Total	958	423	192	80	407	1654
MIDLANDS						
Ashburton	70	20	26	5	23	121
Oamaru Excelsior SC	19	4	11	3	9	37
Oamaru S & BC	47	17	9	3	1	76
Timaru	53	25	9	5	23	92
Timaru OBSC	8	1	0	0	0	9
Waimate	21	10	7	0	0	38
Total	218	77	62	16	56	373



Club	Senior Men	Senior Women	Junior Men	Junior Women	Leisure Players	Total Members
OTAGO						
Alexandra	37	20	16	7	7	82
Clutha	11	2	1	0	6	14
Cromwell	40	25	7	6	1	78
Maniototo	11	12	2	2	3	27
Otago	67	31	15	7	22	120
Omakau	21	17	7	4	1	49
Otago University	52	39	2	2	2	95
Pirates	54	43	16	20	3	133
Queenstown	38	13	6	2	14	59
Southern	24	13	0	0	1	37
Sunnyvale	43	12	3	0	0	58
Toko	16	6	3	0	9	25
Taieri	44	27	22	2	8	95
Wanaka	33	16	1	1	3	51
Total	491	276	101	53	80	923

SOUTHLAND

Balfour SC	25	11	1	0	0	37
Clinton Community	35	39	13	7	61	94
Central Southland	39	32	11	5	8	87
Dipton SC	16	1	0	0	1	17
Fiordland SC	30	17	0	0	0	47
Gore Town & Country	51	53	16	11	42	131
Makarewa SC	38	14	9	3	14	64
Mossburn SC	9	10	0	0	3	19
Nightcaps SC	16	15	1	0	8	32
Otautau SC	15	13	2	0	0	30
Riversdale SC	14	12	5	2	0	33
Riverton SRC	7	23	7	4	5	41
Squash City Invercargill	125	56	34	20	74	235
Stadium Southland Squash Club	1	1	12	3	17	17
Tapanui SC	24	19	4	1	8	48
Waiau SC	13	12	0	2	2	27
Wyndham SC	9	20	3	2	0	34
Waikaia SRC	11	22	0	0	4	33
Waikaka	22	27	5	8	19	62
Total	500	397	123	68	266	1088



2013 Squash New Zealand National Events Calendar

Mar 29-30	New Zealand Doubles Championships	SquashGym Palmerston North
April 26-28	New Zealand Junior Open	North Shore, Auckland
May 3-5	Waikato Open	Hamilton
May 10-12	Auckland Open	Remuera Rackets, Auckland
May 17-19	South Island Championships	Nelson
May 24-26	Bay of Plenty Open	Geyser City, Rotorua
May 24-26	Otago Open	TBC
May 31-June 2	Cousins Shield / Mitchell Cup	Remuera Rackets, Auckland
June 2-8	World Men's Team Championships	France
June 7-9	Eastern Open	Hawkes Bay
June 7-9	Southland Open	TBC
June 14-16	Wellington Open	Wairarapa
June 14-16	Northland Open	Whangarei
June 21-23	Superchamps District Eliminations	
Jun 28-30	North Island Champs	Cambridge
Jun 28-30	Midlands Open	Oamaru Excelsior
Jun 12-14	New Zealand Masters Club Teams	Mitchell Park, Wellington
Jun 13-15	South Island Age Group Champs	Oamaru
Jul 5-7	Canterbury Open	TBC
Jul 16-27	World Junior Women's Championships	Poland
Jul 19-21	North Island Age Group Champs	Eden Epsom, Auckland
Aug 2-6	New Zealand National Championships	Royal Oak, Auckland
Aug 9-11	Henderson Open (PSA)	Henderson, Auckland
Aug 17-19	NZ Secondary Schools Teams Champs	Hamilton
Aug 21-25	Superchamps 2012 National Finals	
	B Grade	Whangarei
	C Grade	SquashGym Palmerston North
	D Grade	Devoy S&F, Tauranga
	E Grade	Wanganui
	F Grade	Whakatane
Sept 6-8	Central Open/Manawatu Classic (PSA)	SquashGym Palmerston North
Sept 13-15	DoubleDot Media Open (PSA)	Burnside, Christchurch
Sept 15-20	AIMS Intermediate Schools Games	Mt Maunganui, Tauranga
Sept 20-25	New Zealand Masters Champs	Henderson, Auckland
Sept 27-29	Champion of Champions District Finals	
Oct 3-9	NZ Junior National Championships	Hawkes Bay
Nov 1-3	Champion of Champions National Finals	Squashways/Burnside, Christchurch



SQUASH NEW ZEALAND

Office: UNITEC, Gate 3, Building 42, Carrington Road, Mt Albert, Auckland. New Zealand

Postal: PO Box 21 781, Henderson, Auckland 0650

Telephone: 64-9 815 0970. Facsimile: 64-9-815 0971. Email: admin@squashnz.co.nz

www.squashnz.co.nz

Follow us on Twitter & Facebook

